



MONTHLY INVESTMENT BULLETIN

FEBRUARY 2023

FROM EXECUTIVE DIRECTOR'S DESK

Dear investors,

The administration of H.E Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania has made significant strides in reforms emanating from higher appreciation of investment as a key lever for robust economic growth and transformation. Apart from devoting considerable attention to supporting investors, the administration has streamlined licenses and permits procedures through implementing the Blueprint for Regulatory Reforms (https://www.mit.go.tz/uploads/files/ BLUEPRINT-BOOK-compresed.pdf), increasing the use of automation in compliance processes, rationalization of institutions reducing overlaps, simplifying investment land acquisition processes, undertaking real-time dialogue to addressing arising issues, and enacted a New Investment Act. in 2022 replacing a longstanding one from 1997. H.E. Dr. Samia Suluhu Hassan continued to show great commitment to transforming Tanzania's investment landscape by elevating the investment mandate to the President's Office.

Tanzania Investment Centre (TIC) as an investment promotion agency, we are mandated to seek, facilitate and support foreign direct investment into our country. FDIs are critical to Tanzania's transformation journey bridging capital needs, generating economic value by creating businesses, jobs, taxes and in most cases critical technology. Part of the initiatives we have embarked on at TIC are geared towards providing you as an investor more information

about existing opportunities in Tanzania and how best to access them. It is a great pleasure to share with you our first monthly investment bulletin.

Through this bulletin we provide you with timely and regular updates on the state of investment in Tanzania. This will include information on our performance as an institution with data points such as number of registered projects, number of converted projects (conversion rate), and performance of our One-Stop Facilitation Centre as well as broader indicators that will help you gain full picture on Tanzania's investment landscape and opportunities.

Tanzania is one of Africa's most profitable investment destinations. Apart from regional export opportunities, returns on investment in Tanzania are largely driven by disposable income growth boosting the significance of domestic market. Investors are increasingly using the cities of Dar es Salaam, Arusha, Mwanza and Mbeya as operations base into greater eastern, central and southern Africa regions.

It is our hope that information herein facilitates your investment interest, prioritization, decision, and provides you a level of confidence and information about Tanzania - the new centre of business and investment in Africa. Don't miss this mega opportunity.

Gilead Teri
Executive Director

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LIST OF ABBREVIATIONS AND ACRONYMS

DDI Domestic Direct Investment

DR Derivative Rights

CEO Chief Executive Officer

EU European Union

FDI Foreign Direct Investment
GDP Gross Domestic Product

ICSID International Centre for Settlement of Investment Disputes

ICT Information Communication Technology

ITC International Trade Centre

M & A Merger and Acquisition

MoU Memorandum of Understanding

NISC National Investment Steering Committee

PPP Public Private Partnership
R&D Research and Development

SAGCOT Southern Agricultural Growth Corridor of Tanzania

SME Small and Medium Enterprises

SPV Special Purpose VehicleTIC Tanzania Investment CentreTIN Tax Identification Number

UNCTAD United Nations Conference on Trade and Development



PREFACE

The first edition of Monthly Investment Bulletin was prepared by a joint TIC team that included members of the research, planning, investment facilitation promotion. The overall effort was led by Anna Lyimo (Manager - Research and Planning). Analysis, data collection processing and report writing was conducted by technical team which included Phina Jerome, Gaudence Mmassy, Brendan Maro, Nestory Kissima and Valentine Kagombora. The analysis also benefited from advice provided by Mafutah Bunini (Director - Research, Planning Information Systems). and Gilead Teri (Executive Director) provided

guidance and leadership throughout the preparation of the report. Special thanks to Salum Awadh, CEO of SSC Capital, and Lead for Tanzania Venture Capital Network, and TAIN Angel Fund. We would like to convey our gratitude to all our stakeholders from Ministries, Departments and Agencies (MDAs) as well as investors for their valuable comments and inputs on the report.

The TIC team welcomes stakeholder feedback on the content of the bulletin. Please direct all inquiries to Anna Lyimo (anna.lyimo@tic.go.tz) and Mafutah Bunini (mafutah.bunini@tic.go.tz).

GLOBAL INVESTMENT SITUATION

Global foreign direct investment (FDI) flows in recent years have been greatly affected by pandemics. According to the World Investment Report (UNCTAD, 2022) during the first year of COVID 19 pandemic in 2020, the global FDI flows dropped from USD 1.5 trillion in 2019 to less than USD 1 trillion though in 2021 the situation improved and FDIs reached USD 1.58 trillion. To a greater extent the increase of the FDIs was attributed to the booming merger and acquisition (M&A) markets and rapid growth in international project finance due to lose financing conditions and major infrastructure stimulus packages.

From the ashes of COVID-19 pandemic through the dust of the Russia-Ukraine conflict and the subsequent trade wars, investment and economies have been affected in varying degrees across blocks and countries. With rise in oil prices and diminished supplies of wheat, edible fats and other products from the war-infected lands in conflict economies have

suffered some degrees of inflation due to the scarcities experienced and their multiplier effect on related products. According to the Global Trade Outlook of this month February 2023 global gross domestic product (GDP) will continue to expand over the coming decades, but at a slowing rate. Global growth is projected to fall from 2.7% per year prior to the pandemic, to 2.3% in the 2030s and 1.8% in the 2040s. Global trade, on the other hand, is projected to grow broadly in line with global GDP over the next 30 years. By 2050, it is expected to double in real terms and almost quadruple in dollar terms to reach close to \$100 trillion 1.

On the other hand, Tanzania has fared comparatively well despite being not immune from the effects of the ongoing global crisis. Being not self-reliant in wheat, petrol oils and cooking oils the country has experienced comparably low level of inflation compared to the rest of the world. Global supply constraints imply



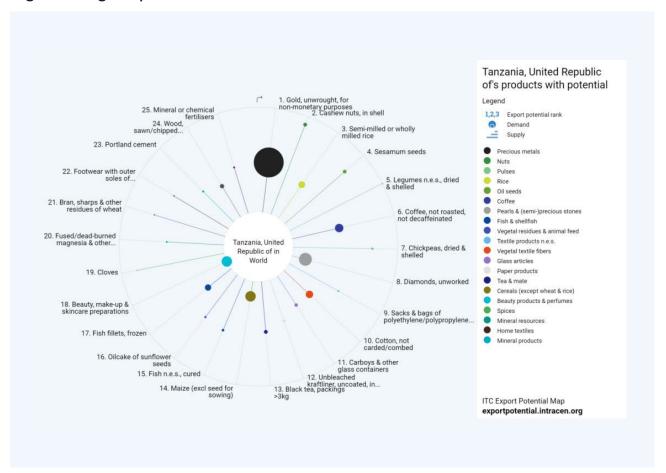
² Source: https://www.gov.uk/.

in the areas that can quench the thirst for the declined imports.

In terms of trade, ITC estimates that

opportunities to be grabbed via investment investment in processing and value addition within existing sub-sectors such as gold, cashew kernels, rice, and sesame seeds could boost exports by up to \$4.4 billion in Figure 1.1.

Figure 1.1. High Export Potential Products



Source: ITC, 2023

UPDATES ON REFORMS

Tanzania continues to improve the investment climate through regulatory reforms. During the month of February 2023, the Government has tabled before the Parliament a bill to amend the Public Private Partnership Act through GN No.2 of 2023. This bill proposes to amend the PPP Act, Cap 103 [RE 2018] by removing the obligation for a private party to deposit 3% of the project value; PPP projects to benefit from tax incentives; contracting Authority is authorized to procure privately, parties are at liberty to choose the means of dispute settlement including ICSID; establishment of Special Purpose Vehicle (SPV) and the PPP Act to supersede other written laws. The amendment of the PPP Act will set a better investment ground in terms of soft landing and smooth operationalization of PPP projects.

new investment act, **Tanzania** Investment Act No. 10 of 2022 was enacted to replace the long overstaying Tanzania Investment Act No. 26 of 1997. The new act provides for extra incentives to investors including lowering the capital investment threshold requirement from USD 100,000 to USD 50,000 for local investors; eligibility of expansion and rehabilitation projects to access both fiscal and non-fiscal incentives; eligibility of strategic investment projects to apply for additional incentives granted by the National Investment Steering Committee (NISC).

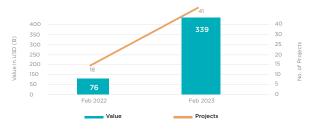


TANZANIA INVESTMENT UPDATES FOR FEBRUARY 2023

3.1. INVESTMENT REGISTRATION BY TANZANIA INVESTMENT CENTRE

During the month of February 2023 TIC encountered significant achievements of projects registration². In February 2023 TIC registered 41 projects an increase of 128 percent compared to 18 projects that were registered in February 2022. These projects are worth USD 339.2 million and are expected to create 7,370 new jobs. Such project value is equivalent to an increase of 347 percent of expected capital of USD 75.9 million and an increase of 493 percent of expected jobs of projects registered in February 2022 as shown in Table 3.1 and Figure 3.1.

Figure 3.1: TIC Investment registration: February 2022 vs February 2023



Source: TIC, 2023

3.1.1. Trend of projects registrationJanuary 2023 vs February 2023

According to the trend, there has been an increase in both number of projects and the value or capital expected to be invested. A total of 41 projects registered in February 2023 is an increase 86 percent compared to 18 projects registered in January 2023 while the value of capital expected to be invested increase by 413 percent from USD 66 million for projects registered in January 2023 to USD 339 million for projects registered in February 2023. Figure 3.2 illustrates the trend of investment registration in terms of the value of expected capital and the number of projects registered.

Figure 3.2: Trend of Investments January 2023 vs February 2023



Source: TIC, 2023

² TIC-registered projects enjoy a variety of incentives ranging from fiscal to non-fiscal ones. Fiscal incentives include customs duty exemptions while non-fiscal incentives include guarantee of non-nationalization, resident and work permits for expatriates and so on. Below are the requirements for TIC registration: -

i) Evidence of availability of funding for the project (Bank statement/loan agreement)

ii) Business Plan

iii) TIN Certificate. Certificate of Incorporation, MEMARTs.

iv) Evidence of Land (Certificate of Occupancy/Lease agreement)

v) Cover Letter and Board Resolution Extract on the decision to register the project with the TIC

3.1.2. TIC Registered Investments by Sector February 2022 vs February 2023

Transportation continued to be the leading sector in terms of capital followed by agriculture, manufacturing, tourism and commercial building. Transportation attracted investment worth USD 156.17 million (46%) while agriculture attracted USD 90.20 million (27%), manufacturing

USD 53.68 million, Tourism USD 29.02 million (9%) and commercial building USD 10.15 million (3%). Table 3.1 presents projects distribution by sector in terms number of projects, jobs and values of capital to be invested.

Table 3.1: Summary of Registered Investment Projects February 2022 vs February 2023

Projects Registration February 2022			Proj	ects Regist	ration Fe	bruary 2023	
Sector	No. of Projects	Jobs	Value in USD (M)	Sector	No. of Projects	Jobs	Value in USD (M)
Agriculture	3	200	3.07	Agriculture	5	3,867	90.20
Commercial Buildings	1	16	1.26	Commercial Building	5	486	10.15
Manufacturing	5	387	27.84	Manufacturing	17	1,007	53.68
Tourism	4	205	13.18	Services	2	142	29.02
Transportation	5	435	30.54		12	1,868	156.17
TOTAL	18	1,243	75.89	TOTAL	41	7,370	339.22

Source: TIC, 2023

3.1.3. Top Sources of FDIs and DDIs

On the other hand, while manufacturing, tourism and agriculture were the top three leading sectors in attracting FDIs, Transportation, Agriculture and Manufacturing sectors were the top three

leading sectors in attracting DDIs (Table 3.2). Likewise, the majority of the jobs are expected to be created in agriculture, transportation and manufacturing. Moreover, the five countries major sources of FDIs in February 2023 are China, DR Congo, United Kingdom, Malawi and Kenya.

Table 3.2: Key Statistics on TIC Investment Registration February 2023

Top Three sectors in FDIs			Top Three sectors in DDIs
Sector	Value (USD)M	Sector	Value (USD)M
Manufacturing Tourism Agriculture	32.71 29.02 19.99	Transportation Agriculture Manufacturing	141.34 70.21 20.95
Тор	Three sectors in job creation		Five major sources of FDIs
Sector	No. of Jobs	Country	FDI in USD(M)
Agriculture Transportation Manufacturing	3,867 1,868 1,007	China	23.07 21,78 10.99 7.25 7.25

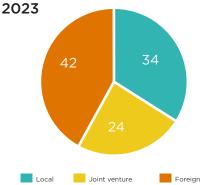
Source: TIC, 2023



3.1.4. Analysis on Projects Ownership

Out of 41 projects registered in February 2023, 34 percent are fully owned by Tanzanians while 42 percent are fully owned by Foreigners and 24 percent are on Joint Venture ownership as indicated on Table 3.3.

Fig 3.3: Project ownership in February



Source: TIC, 2023

3.1.5. Regional Distribution of Projects February 2023

The regional distribution indicates that mainly, the projects are concentrated in Dar es Salaam and Coast regions. Dar es Salaam and Coast Regions have attracted a total of 28 projects out 41 projects registered in February 2023. These projects are expected to invest USD 310.9

million equivalent to 92 percent of the total investment for all 41 projects (Table 3.4).

Table 3.4: Regional Distribution in February 2023

S/N	Region	No. of Projects	Jobs	Value in USD (M)
1.	Arusha	1	5	4.02
2.	Dar-es- salaam	18	2251	179.82
3.	Dodoma	1	25	2.29
4.	Kigoma	1	90	0.6
5.	Mbeya	1	100	2.5
6.	Morogoro	2	255	7.98
7.	Mwanza	4	117	2.97
8.	Pwani	10	4424	131.08
9.	Shinyanga	1	5	0.39
10.	Ruvuma	2	98	7.46
	TOTAL	41	7370	339.22

Source: TIC, 2023

3.2. INVESTMENT REGISTRATION BY OTHER AUTHORITIES

3.2.1. Investment Registration by Export Processing Zone Authority (EPZA)

The Export Processing Zone Authority (EPZA) is an Autonomous Government Agency that oversee Export Processing Zones (EPZ) and the Special Economic Zones (SEZ) Program . In February 2023 the EPZA registered six (6) investment projects as shown in Table 3.5.

³ https://www.epza.go.tz/



Table 3.5: EPZA Registered Investment Projects February 2023

Sector	Sector Description	No. of projects	Jobs	Value in USD (M)
Agriculture	Pulses	2	270	4.3
Manufacturing	Copper, Graphite and Stone Pavements	3	298	9.22
Mining	Packaging Materials	1	30	5.5
	TOTAL	6	598	19.02

Source: EPZA, 2023

3.2.2. Mergers and Acquisitions

Mergers and acquisitions (M&A) are an important signal on growth, stability and potential of any economy. Investors are increasingly aware that M&A are one of the

quickest ways to expand their resources, increase their market share, or raise capital—all of which help them modernize their operations, make them more efficient, and boost their competitiveness. During the month of February 2023 four deals (4) deals were recorded with total deal value of USD 24.34 M in three (3) different sectors as shown in Table 3.6.

Table 3.6: Mergers and Acquisition Investments, February 2023

Sectors	Nature	No. of projects	Value in USD (M)
Energy	Acquisition	2	0.12
Telecommunications	Acquisition	1	24.14
Manufacturing	Acquisition	1	0.08
Total		4	24.34

Source: FCC, 2023



NEW ECONOMY

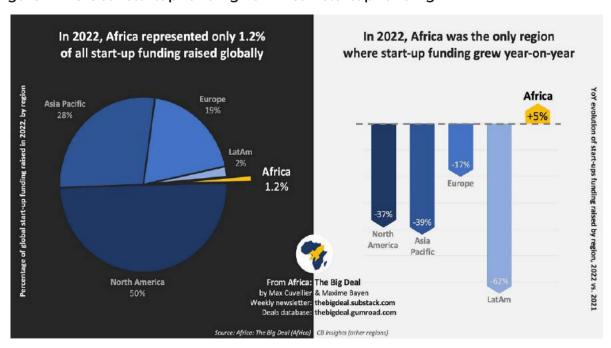
Currently, the use of high-tech in providing financial transactions or services in investments and businesses is paramount. Financiers are interested to invest in innovative projects that address social and global challenges and with long-term growth potential. In addition, private equity and venture capital has become a source of finance to lucrative investment or projects such as start-ups.

over the past ten (10) years, showing the amount of interest and appetite that global investors have and see in the potential for African start-ups. According to The Big Deal report, total Venture Capital funding to African start-ups was USD 4.8 billion in 2022, despite being 1.2% of startup funding globally, as indicated on the Figure 4.1 below,

Start-up funding has been growing in Africa

4.1. START-UPS, VENTURE CAPITAL AND ANGEL INVESTORS

Figure 4.1: Global startup funding vs African startup funding



Total funding to East Africa in the same year was USD 1.2 billion, which was 26% of all funding in Africa. This was an increase from USD 577 million in 2021, which was 12% of the total funding in Africa, as indicated in the Figure below.

Funding raised by start-ups in Eastern Africa in 2022

For more, visit thebigdeal.substack.com by Max Cuvellier & Maxime Bayen

Funding raised by start-ups in Eastern Africa
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Tanzania has continued to show some traction in the startup ecosystem which needs further nurturing to achieve exponential growth over the next few years. One report shows, Tanzanian startups raised a total of USD 80 million in 2022, slightly lower than in 2021 when the total raise was USD 96 million.

The main highlights of Tanzanian startups raising venture Capital money in 2022 include Ramani, a startup focusing on consumer goods and supply chain finance,

which raised series A round totalling \$32m, led by Flexcap Ventures (Figure 4.2). Another Tanzanian startup on the spotlight was NALA, a Fintech startup, raised a total of \$10m to finance its aggressive market expansion across continents (Figure 4.3).

Tanzania still holds a huge potential for attracting more venture capital investments into the country. The six (6) phase Government is committed to support this ecosystem including but not limited to building a strong deal pipeline, grow local talent, promote the emergence of local fund managers, and creating an attractive policy and regulatory environment.

Figure 4.2: Ramani team



Figure 4.3: NALA team



PROMOTION MISSIONS

5.1. OVERVIEW

Tanzania investment promotion activities place more focus on the attraction of FDIs and DDIs for investment projects outlined in the national development plans such as Tanzania Development Vision 2025 and the 3rd National Five Years Development Plan 2021/22 to 2025/26.

Priority areas: agriculture (key crop produces and value addition such as sugar and edible oils), forestry, livestock, fisheries, mining (value addition), manufacturing (pharmaceuticals, automobile assembly, fertilizer and agriculture inputs, wood products and petrochemicals) and tourism infrastructure.

In February 2023, Tanzania experienced flow of investors in different sectors due

to several inbound promotion missions compared to January, 2023. Also, targeted outbound promotion missions were carried out, including participation in the Davos World Economic Forum and attending Africa Heads of State Meeting on Feed Africa—Food Sovereignty and Resilience in Dakar Senegal. Tanzania was appointed to host The Agricultural Revolution Forum (AGRF) to be held from 05th to 08th September 2023.

5.2. INBOUND PROMOTION MISSIONS

During the month of February 2023 TIC participated in business forums as shown in Table 5.1.

Table 5.1: Inbound promotion missions

No.	Name of the Forum / Business Mission	Sector	No. of Participants	Output
1	Tanzania-EU Business forum 'Global Gateway" – Dar es Salaam, Tanzania	Agriculture, bankable projects/ PPP, connectivity, construction, digital enablers, energy, finance, manufacturing and skills development	More than 600 participants were attended	Signed MoUs intended to provide finance to support SMEs, and a Political Dialogue to improve trade between Tanzania and the EU
2.	Inward Mission from Republic of Korea - Dar es Salaam, Tanzania	d Mission from Tourism, ICT, housing, blic of Korea manufacturing, es Salaam, industrial park,		Possibility of constructing an International Free Innovation City (IFIC) at Bagamoyo A Memorandum of Intention to Cooperate between GCC and EPZA was signed.
3.	Inward Mission from Switzerland – Dar es Salaam, Tanzania	Various sectors	12 twelve delegates involved in the mission from Switzerland's State Secretary for Economic Affairs	To explore investment opportunities in different sectors of the economy
4.	Delegates from United Arab Emirates - Dar es Salaam, Tanzania	Real estate, infrastructure, logistics, service and industrial parks	2 (two) Investors from the United Advocates Company	Possibility of developing Dodoma Logistics City (DLC) in Msalato, which will consist of segments such as commercial, Air cargo, integrator, logistics, utilities, office space for lease, and industrial sheds for lease
5.	Oil and Gas Africa 2023 Exhibition involved from China, Egypt, India, Italy, Nigeria, France, Russia, Kenya, Portugal, Thailand, Germany, Syria, South Africa, Ethiopia, and Poland - Dar es Salaam, Tanzania	Oil and gas, ICT, housing projects, energy, various industries, transportation and construction	About seventy (70) participants were visited TIC booth	Awareness created on TIC services to investors and investment opportunities available in different sectors existing in the country



ONE-STOP FACILITATION CENTRE (OSFC) SERVICES

6.1. OVERVIEW

Tanzania Investment Centre (TIC) administers a One Stop Facilitation Centre (OSFC) that hosts 12 public institutions under one roof. The Centre facilitates investors to obtain all necessary permits, licenses, approval, consents, authorization, registrations and other compliance matters required by laws to set up and operate an investment in the country.

6.2. FACILITATION SERVICES PROVIDED AT OSFC

OSFC supports investors in a fast-track manner. Investors are facilitated to obtain related to Certificate of incentives; Company Registration; business and industrial licenses; residence and work permits; land acquisition; issuing Derivative Rights; Environment Certificate; Product Standard Certificate and licenses for both food and drugs. Others include Occupation, Health Safety Compliance Certificate; Tax Identification Number (TIN) and tax exemption; National Identity for non-

citizens, and electricity supply support as indicated on the Table 6.1.

Table 6.1: Number of permits, licenses and approvals issued January 2023 vs February2023

Name of Institutions	January 2023	February 2023
Immigration (Residence permits)	266	273
Labour Office (Work permits)	312	334
TRA (Approve list of exemptions)	12	14
NIDA (legal identity card)	19	27
TIC (Certificate of Incentives)	23	32
Ministry of Lands (Derivative Rights)	4	4
Total	636	695

Source: TIC, 2023

A total of 695 permits were issued in February 2023 compared to 636 permits issued in January 2023. The increase was attributed by an increase in investments registration in February 2023 due to ongoing reforms to improve investment climate.

6.3. OTHER SERVICES PROVIDED UNDER OSFC

6.3.1. After cares Services

The Centre provided after care services to monitor implementation status of registered projects. The service was done through physical project visits and telephone calls and a total of 122 projects were contacted as indicated in Table 6.2.

Table 6.2: After care services

Mode	No. of Projects (January, 2023)	No. of Projects (February, 2023)
Physical visits	13	5
On- Call	112	114
DR monitored	3	3
TOTAL	128	122

6.3.2. Consultation Services

Table 6.3: Type of consultation service provided

Type of consultation service	No of Consultation services provided (January 2023)	No of Consultation services provided (February 2023)
Consultations on taxation and exemptions, quality and standards, health and safety at work place, environmental assessment, land acquisitions, business registration, ID card and permits, incentives, etc.	522	308



TESTIMONIALS



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I would like to congratulate the government of Tanzania for keeping up improving a friendly investment climate in the country. Growth of our project is directly attributable to the investment incentives granted by the government

- Khalid Ally, Director, Wildflower Grain & Oil Mills, Singida





Throughout the past 2 years I spent in Tanzania, I have recognized multiple investment opportunities in different sectors. I have been working closely with TIC to facilitate our first investment project. The team is very helpful and always supporting. The one stop shop created added much more values for investors to deal with one entity and get all what they need. It is worth mentioning that under the great leadership of H.E. Dr. Samia Suluhu Hassan-The President of United Republic of Tanzania, the country has witnessed considerable improvements in the business environment-the reason why we are considering an additional potential investment in the near future.

- Amr Aboushady, Country, Manager TAQA Arabia, Dar es Salaam

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Between 2011 and 2022, the SAGCOT initiative managed to facilitate investments totaling US\$1.04 billion, from within and outside Tanzania, involving small, medium and large local and external investors. The investment is about 50% of the private sector's intended target of U\$ 2.1 billion by 2030. This great achievement would not have been possible without the continuous support and facilitation from Tanzania Investment Centre.

- Geoffrey Kirenga, CEO SAGCOT Centre Limited

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Tanzania is a country loved by God, with rich natural resources: natural gas, coil, iron ore, Tanzanite, 40 million hectares of cultivated area, marine resources and port with excellent location, which endow this country with extraordinary potential for development. Moreover, under the leadership of President Samia, Tanzania's current government showed great tolerance and openness towards investment. As a manufacturer, we believer that in the near future, Tanzania will definitely welcome its huge prosperity and development. We KEDA are constantly investing factories valued over 300 million USD in Tanzania from the past to the future, by believing that President Samia and her government's support for manufactures will bless us to take root here.

- John Wick - Managing Director, KEDA

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I was pleasantly surprised by TIC's resourcefulness and efficiency during my visits. Within 2 days of sessions with the friendly, conscious and well -disposed TIC staff, I had been presented enormous investment opportunities in my sectors of choice and also met with representatives of the various sectors and corporations. TIC is an efficient all-in one office that accompanies the investor from initial counseling to business registration, facilitation and settlement in record time.

- Bruno Fu A. Business Dev't Consultant, AKSA Power Generation.

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Our Company is based in the Rukwa Region, in a very remote part of Tanzania. The TIC office in Southern Highlands has always been very helpful and any time we have needed them they have provided good service and advice and for this we are most grateful. Thank you for the great work that you do!

- Chris and Louise Horsfall, Lighthouse Enterprises, Rukwa

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The Tanzania Investment Centre has been very helpful not only for investment purposes but also being a One Stop Centre for information. From banking, legal, suppliers to even connecting with other Government officials to answer any question we have. TIC has made it seamless to conduct business in Tanzania by providing all necessary information on the rules and regulations.

- Rishen Patel, Director, DELAWARE Investment, Serengeti



EVENTS AND FORUMS HELD IN FEBRUARY 2023

No.	Description	Sector	Participants	Link
1.	Sugar Investors' Dialogue and Feedback Session, Dar es Salaam	Sugar	Investors and key stakeholders in sugar sub-sector	www.tic.go.tz
2	First GS1 Tanzania - Breakfast Meeting, Dar es Salaam	Private sector	Private sector players	www.gs1tz.org
3	EU-TANZANIA Business Forum, Dar es Salaam	Energy transition, agriculture, manufacturing, logistics, digital connectivity and construction	European and Tanzanian, including political leaders	www.eu-tzbf.com
4	The 6th Oil & Gas Tanzania Africa - International Trade Exhibition	Oil and Gas	Leading oil, gas and petroleum companies from around the world	https://www.expogr. com/tanzania/oilgas/ aboutus.php
5	The 4th Tanzania Energy Cooperation Summit (TECS)	Energy	Representatives from the European Union, USA, Germany, Japan, the UK, and Norway	https://www. tanzaniainvest.com/ energy/energy- cooperation-summit- tecs-2023







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