



TANZANIA INVESTMENT CENTRE

QUARTERLY BULLETIN

JANUARY TO MARCH, 2025



EACLC: East Africa's Largest International Wholesale Market—Where Your Business Thrives!



The East Africa Commercial & Logistics Center (EACLC) is poised to revolutionize trade and logistics in the region, solidifying Tanzania's position as the premier trade hub in the EAC region. This sprawling complex. This landmark building will provide a more convenient and secure trade centralized procurement and logistics transportation solution and platform for import and export traders from EAC and some countries of SADC. Compared with previously going far to China or Dubai to purchase goods, the city of Dar Es Salaam, whether in terms of geographical location, In terms of logistics transportation and spot delivery, it will be more conducive to the procurement and distribution of goods by small and medium-sized even bigger wholesalers in surrounding cities and countries. Meanwhile the complex offers a more professional, comfortable and joyed customer experience compared to the local traditional wholesale market. Complementing the Wholesale Market is a suite of supporting infrastructure and high-quality services, creating a robust and interconnected business environment. This environment greatly saves costs and time for merchants and customers.



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Wholesale
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E-Commerce
- 
Logistics
- 
Warehousing
- 
Exhibition
- 
Culture
- 
Business
- 
Sightseeing



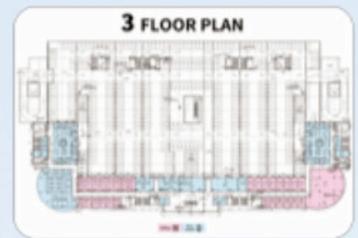
A ONE-STOP WHOLESALE CENTER

The **East Africa Commercial & Logistics Center (EACLC)**, a flagship commercial project of Tanzania and one of the largest of its kind in East Africa, is set to revolutionize trade and logistics in the region. Advantageously located in Ubungu, Dar es Salaam - the heart of Tanzania's economic activity - EACLC spans 75,000 square meters with an investment exceeding \$200 million. Scheduled for official operation 2025, **EACLC is on the verge of transforming the commercial landscape.**



A MARKET THAT LEADS AN ERA

Four functional areas: commercial-themed trading area, comprehensive logistics area, central business district and leisure service area. This modern comprehensive trading platform integrated by wholesale, logistics, warehousing, exhibition, cross-border e-commerce, culture, tourism and commerce, creates a dynamic hub that drives innovation, fosters global connections.



AN ENGINE ALONG THE BELT AND ROAD: POWERING TRADE AND LOGISTICS GROWTH IN EAST AFRICA

- Responding to the Belt & Road Initiative, the East Africa Commercial and Logistic Center (EACLC) is strategically positioned to **"Root in Tanzania, Expand Across East Africa, and Bridge Asia-Africa Trade."**
- EACLC is unlocking trade and logistics networks across East Africa and Silk Road regions, building a super-sized trade and logistics hub for East Africa and beyond. As a premier platform for Asia-Africa economic cooperation, EACLC drives the rise of East Africa's trade and logistics industry, establishing the region as a strategic hub for open economy and free trade.
- EACLC is poised to become a shining pearl on the Silk Road Economic Belt.

HIGH INVESTMENT VALUE

Own a Shop for Just **\$2 per Square Meter per Day!**
Ride the wave of booming growth - your investment is primed to soar in value!
Enjoy a guaranteed **10%** annual return – steady income + growing value.

EACLC Benefit Analysis (for a 14m ² shop)	
Daily Rent	\$2/SQM
Monthly Rent	\$2*14SQM*30DAY=\$840
Annual Rental benefits	\$10,080
Rental Benefits for 10 years	\$100,800
Asset Value	\$100,000
Annual Benefit Rate	10%

2USD/m²/DAY*14m²
*30DAY*12MON=10080USD

10%

EAST AFRICA COMMERCIAL & LOGISTICS CENTER



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: EACLC_official

FROM EXECUTIVE DIRECTOR'S DESK

I am honored to present to you the latest edition of our Quarter Three Investment Bulletin, highlighting key developments and insights from January to March 2025. This quarter has been a significant period of continued improvement, following the landmark year of 2024—which recorded an unprecedented number of investment projects registered since the establishment of the Tanzania Investment Centre (TIC). As a result, our focus this quarter has shifted more toward project follow-up and the provision of aftercare services for registered investments, rather than solely pursuing new investment opportunities.

This quarter also ushers in a new era for investment promotion agencies in Tanzania. Thanks to the visionary leadership of Her Excellency President Dr Samia Suluhu Hassan, Tanzania reached a significant milestone on 13th February 2025, with the passing of the Tanzania Investment and Special Economic Zones Authority Act. This act has merged the Tanzania Investment Centre (TIC) and the Export Processing Zones Authority (EPZA) to establish a unified body—Tanzania Investment and Special Economic Zones Authority (TISEZA).

The Act seeks to stimulate local and foreign investment by introducing key incentives, creating a comprehensive land bank comprising both public and registered private land, and digitising service delivery through a strengthened One Stop Facilitation Centre. It also sets capital thresholds for strategic investment status, a move that is set to significantly improve the investment climate and accelerate economic growth.

In an effort to extend our reach and strengthen regional support, TIC inaugurated a new office in Njombe during this quarter. The office, officially opened by Honourable Professor Kitila Mkumbo, Minister for State, President's Office - Planning and Investment, the Njombe office will serve the newly established Nyasa Zone, comprising the Iringa, Njombe, Ruvuma, and Mtwara regions. This decentralisation initiative brings essential investment services—such as certificate issuance, land facilitation, and aftercare—

closer to investors, aligning with national reforms aimed at enhancing the ease of doing business and promoting regional development.

This edition of the bulletin is rich with analytical data, including regional investment distribution and sectoral performance. Notably, this quarter recorded a remarkable 46.72% increase in capital inflow compared to the same period in 2024. The total capital attracted stood at USD 1,475.43 million, reflecting continued momentum in both Foreign Direct Investment (FDI) and Domestic Investment (DI).

We have also highlighted the Government's far-reaching reforms designed to improve Tanzania's business environment. This bulletin stands as a testament to the dynamic transformation being led by the 6th Phase Government to drive sustainable development. It features key highlights from the investment year 2024, including investor stakeholder workshops, promotional activities both domestic and international and showcases of priority investment projects seeking partners from both the public and private sectors. Special attention has also been given to women, providing them with platforms to present their investment-ready projects.

I wish you every success in your investment endeavours and encourage you to delve into the valuable insights provided in this edition. May these findings serve to inform, inspire, and further highlight Tanzania's vast investment potential. Together, we are shaping a bold and prosperous future for Tanzania's investment landscape, and I look forward to the continued journey ahead



Gilead Teri
Executive Director
Tanzania Investment Centre

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LIST OF ABBREVIATIONS AND ACRONYMS

BRELA	Business Registration and Licensing Agency
CBE	College of Business Education
CWT	Chama cha Walimu Tanzania
DI	Domestic Investment
DSE	Dar es Salaam Stock Exchange
EPZA	Export Processing Zones Authority
FCC	The Fair Competition Commission
FDI	Foreign Direct Investment
ICC	Investment Call Centre
ICT	Information Communication Technology
IPA	Investment Promotion Agency
JV	Joint Venture
LGAs	Local Government Authorities
M&A	Merger & Acquisitions
M&E	Monitoring and Evaluation
MDAs	Ministries, Departments and Agencies
NDC	National Development Corporation
NEMC	National Environment Management Council
NIDA	National Identification Authority
NIRC	National Irrigation Commission
OSFC	One Stop Facilitation Centre
OSHA	Occupational Safety and Health Authority
PISC	Premier Investors Service Centre
PPPC	Public-Private Partnership Centre
PURA	Petroleum Upstream Regulatory Authority
PVV	Physical Verification Visits
RAS	Regional Administrative Secretary
SEZ	Special Economic Zones
SGR	Standard Gauge Railway
TANESCO	Tanzania Electric Supply Company Limited
TBA	Tanzania Buildings Agency
TBS	Tanzania Bureau of Standards
TCCIA	Tanzania Chamber of Commerce Industry and Agriculture
TeIW	Tanzania electronic Investment Window
TFRA	Tanzania Fertilizer Regulatory Authority



TIC	Tanzania Investment Centre
TIN	Taxpayer Identification Number
TIRA	Tanzania Insurance Regulatory Authority
TISEZA	Tanzania Investment and Special Economic Zones Authority
TMDA	Tanzania Medicines and Medical Devices Authority
TPDC	Tanzania Petroleum Development Corporation
TRA	Tanzania Revenue Authority
TWCC	Tanzania Women's Chamber of Commerce
UAE	The United Arab Emirates
UDOM	The University of Dodoma
URT	The United Republic of Tanzania
USA	The United States of America
USADF	U.S. African Development Foundation
USD	United States Dollar
VETA	Vocational Education and Training Authority
WAIPA	World Association of Investment Promotion Agencies
ZITF	Zanzibar International Trade Fair

ACKNOWLEDGEMENT

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Grateful acknowledgement extends to Mr. Gilead Teri, Executive Director of Tanzania Investment Centre, for the indispensable professional guidance provided throughout the preparation of this edition. Mr. Leopold Shayo, the Director of Research, Planning, and Information Systems for invaluable assistance with techniques enhancing the document. Furthermore, the expertise generously offered by Ms. Anna Lyimo (Research and Planning Manager), Dr.

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Lastly, as the editorial team outflows liability for contextual and/or editorial mishaps, we are delighted to welcome stakeholder feedback on this bulletin's content for further contemplation. Please, direct all observations or inquiries to Ms. Anna Lyimo (anna.lyimo@tic.go.tz) and Mr. Leopold Shayo (leopold.shayo@tic.go.tz)

We hope you enjoy reading this edition of the Quarterly Investment Bulletin!



SECTION ONE

GLOBAL & REGIONAL TRENDS

YEAR 2024, A REMARKABLE YEAR OF INVESTMENT IN TANZANIA



The year 2024 is the best year ever for investment in Tanzania since the establishment of the Tanzania Investment Centre (TIC) back in 1997. The Centre has set a record for the highest number of projects registered in a calendar year, where it registered a total of 901 projects, surpassing the record set of registering 885 projects in 2013 and 869 projects in 2012. Also, the 901 registered projects represent a 71% increase in the number of projects registered in 2024 compared to 526 projects registered in 2023, which highlights the improved performance of the Centre in the year 2024.

The Centre, through its strategies, plans, and efforts, has brought this achievement through, amongst others, implementation of the National Investment Campaign, which was conducted in all 26 regions of Mainland Tanzania. The investors, specifically domestic ones, were approached through different means, including physical approach and through the media, to

educate them and the public in general on the opportunities that are found in Tanzania. Moreover, the changes in the Investment Act No. 10 of 2022 reduced the investment threshold for domestic investors from USD 100,000 to USD 50,000. The campaign also clarified on the benefits of registering projects with TIC, an action that will entitle the investors to both fiscal and non-fiscal incentives. To existing investors the campaign availed the fact that the said Act also provides room for issuing fiscal incentives to expansion projects, incentives which were previously denied by the repealed 1997 Act.

Another effort was the outward missions and investment road shows conducted in various countries such as Brazil, China, the Comoros, India, Indonesia, Oman, Pakistan, the Republic of Korea, Turkey, the United Arab Emirates, the United States, etc. These played a bigger role in attracting investors from across the world to invest in Tanzania following promotion of the investment opportunities found in Tanzania, as well as the incentives offered by the government of Tanzania to investors via the Centre. All these efforts resulted in an increase in the registered projects in 2024.

In addition, a mega achievement resulting from the 901 projects registered includes attracting capital worth USD 9,312.69 Million, 212,293 jobs expected to be generated, which has set the record for the jobs to be created out of the registered projects since the establishment

of the Centre in 1997. The record number of 212,293 jobs to be created from the projects registered in 2024 is followed by 198,458 jobs to be created through 372 projects registered in 2003, and 174,412 jobs to be created through 869 projects registered in 2012. Furthermore, in 2024, the Centre registered 51 expansion projects, the second-highest number of expansion projects registered in the past 10 years since 2015, after 57 expansion projects registered in 2023.

Further achievements witnessed at the Centre through the National Investment Promotion Campaign include a significant increase in the registration of domestic projects, whereby 321 domestic projects were registered in 2024 compared to 182 projects registered in 2023, which is a 74% increase. This shows the impact of the campaign as well as the changes in the Investment Act, which favoured domestic investors as a result of the government's will to encourage local investors to be part of the economic growth happening in the country, as well as bringing the multiplier effects to the economy through investment.

Apart from the achievement attained in the project registration, the Centre witnessed several a milestone on other aspects, which just shows how the Centre performed in promoting, facilitating and implementing the strategic plans. The following are the other six (6) key mega achievements attained by the Centre in 2024.

i. The Centre Won International Awards

As a result of the dedication to promote investment, facilitate and serve investors, the Centre won two international awards. During the World Annual Investment Meeting 2024 held in Saudi Arabia, the Centre was awarded the best Investment Promotion Agency (IPA) Award in Africa.

This award followed competition among IPAs from African countries in various aspects of promoting investment and facilitating investors. Also, the Centre won another award as the Best Investment Promotion Agency in Africa in the category of using ICT systems in providing services to investors. The Centre won an award through the use of Tanzania Electronic Investment Window (TeIW) in granting various permits, certificates, licenses and approvals without human intervention from applying to the final stage. This award was provided by the World Investment Promotion Agencies Association (WAIPA) to recognize the development and improvement of the Centre in serving investors using the ICT systems.

ii. Establishment of the Premier Investors Service Centre (PISC)

To improve efficiency and service delivery in a fast and quality manner, the Centre in collaboration with the development partner, Azania Bank, has established a Premier Investors Service Centre (PISC) which aims to expedite the provision of services and enable investors to obtain certificates, licenses, work permits and permits to reside and invest in the country. This move is aimed at improving the quality of services to investors and hence improving both the investment climate and business environment.

iii. Completion and Launch of the Centre's Four (4) Year Strategic Plan 2023/2024-2027/2028

To implement its mandate and responsibilities, the Centre reviewed and renewed its Strategic Plan, which provides a vision of the Centre for the next four years from 2023/2024 to 2027/2028.



The plan has identified, among other things, six Strategic Objectives and how to achieve those objectives, where the Centre aims to improve service delivery through systems, increase the number of investment projects registration, monitor and evaluate registered projects, improve the investment environment by participating in various discussions and providing opinions and increasing the pace of conducting studies to identify new investment opportunities in the country to open new areas/sectors for investment.

iv. Increase in the Number of MDAs Providing Services under a One Stop Facilitation Centre

To increase efficiency and expand access of the Centre's services to investors, the Centre successfully added two more Ministries/Institutions to the One Stop Facilitation Centre, bringing the total number of institutions to 14 from 12. These institutions are the Ministry of Agriculture and the Mining Commission. This addition has broadened the scope for investors in the Agriculture and Minerals sectors to access investment-related services under the Centre.

v. Allocation of Land to Investors

The Centre successfully allocated a vast amount of its land (30,000 hectares) in Mkulazi-Morogoro to three investors who have started to invest in agriculture and establish a large agricultural investment area to be known as the "Mkulazi Agricultural City" where it is expected that more than US\$ 570 Million will be invested in the area. In addition, the Centre has successfully allocated its lands in Uvinza, Kigoma, measuring 14,000 hectares, which will be used for soybean and mixed crop farming.

These efforts signify an important step in the agricultural sector's revolution towards modern and productive agriculture.

In fulfilling its mission of facilitating access to land for investment in the agricultural sector, the Centre is continuing to allocate the remaining part of its Mkulazi land and leasing the Kimandolu plot in Arusha to investors.

vi. Launching of the New Northern Zone Office in Arusha Region

The Centre managed to expand its operations and bring services closer to investors and its stakeholders by establishing and launching a new Northern Zone office in the Arusha region. This office has been strategically established to serve investors in various sectors, especially Tourism, which is the sector that registers the most projects in the Northern Zone; the Industrial Production Sector; and the Agricultural Sector, especially horticulture.

In general, 2024 was a remarkable year in investment as the country witnessed major achievements. This gives the motivation to move forward, as the Centre is looking forward to improving its services to investors and its stakeholders. Furthermore, the Centre welcomes investors to invest in Tanzania and be part of the achievements anticipated in 2025, when the Centre is expecting to devote more efforts to serving investors using ICT systems, improve the land availability to investors, fast-track investment applications, and provide investment consultation to investors and stakeholders.

Welcome to Invest in Tanzania!

SECTION TWO

PARTICIPATION IN LOCAL EVENTS

INVESTORS WORKSHOP IN MOROGORO

Tanzania Investment Centre (TIC) has been working closely with investors to improve the investment climate and business environment in Tanzania through workshops and focus group discussions involving other government MDAs, private institutions, and other stakeholders. These workshops, through discussions, have been crucial for several reasons. First, it will resolve the investors' challenges and secondly, it will provide suggestions for changes in policies, laws, rules, and regulations in various sectors for a positive influence on the investment climate. These workshops are among the key responsibilities of the Centre in providing aftercare services to registered investment projects and creating a conducive investment climate in Tanzania.

In February 2025, the Centre, in collaboration with the Morogoro Regional Commissioners' Office and the Tanzania Chamber of Commerce, Industry and Agriculture, organized the investors' workshop aimed at resolving various challenges facing investors in various sectors within the Morogoro region. This workshop engaged key investment stakeholders from the public and private sectors, and it stands as the continuation of many workshops organized by the Centre, some of which were the workshops and focus group discussions conducted in the subsectors of cement, financial institutions, horticulture, sugar, and transportation. This

strategic event was officiated by Hon. Adam Malima, Regional Commissioner of Morogoro and attended by stakeholders and leaders such as Hon. Dr. Binilith Mahenge, Chairperson of the TIC's Board of Directors.

Through this workshop, investors raised their challenges which were handled directly during the workshop. Challenges in land ownership, water availability to investors, issues with Local Government Authorities, permits, delays in granting of government certificates, licenses, approvals, permits, etc., were handled during the workshop, while others were subject to further internal processes and discussions.

Apart from discussions on challenges, as long as the investment is beneficial to both private and public sectors, this workshop was an avenue for discussion on investment opportunities found in Morogoro and how best the investors in Morogoro can utilize those opportunities to create benefit to both sides; to private sector for profit generation; and the public sector for multiplier effects from an economics point of view in expanding the tax bases, employment generation, technology transfer and hence improve social welfare of the Morogoro citizen and country as a whole.

Among the investment opportunities discussed is the presence of the Standard Gauge Railway (SGR) from Dar es Salaam



to Dodoma for passenger routes, which passes through the Morogoro Region. Being one of the strategic projects in Tanzania, the Morogoro region has the opportunity to exploit the potential opportunities arising from SGR and its value chain, as it has opened a new dimension of market in Morogoro for sectors of accommodation and tourism, conference facilities, ease of trade, manufacturing, and transportation, . Furthermore, with the SGR cargo service route from Dar es Salaam to Dodoma via Morogoro set to start in May 2025, investors in Morogoro are expected to exploit the opportunity from these routes in their favour as it will open the market of Morogoro products to be sold in Dar es Salaam, Dodoma and surrounding regions. The presence of the cargo routes can open another opportunity for the market, especially in agriculture, specifically in horticulture, taking into consideration that most of their products are perishable goods, which means it will help investors in horticulture to benefit from the presence of SGR, where they can transport their products easily and quickly to other regions near the SGR.

In general, the workshop proved to be the fundamental approach towards resolving investors' challenges and discussing potential investment opportunities that can be exploited by the investors in the Morogoro region, as well as the discussion among stakeholders who can facilitate changes and improvements in the investment climate and business environment in the Morogoro region and Tanzania in general. With the government's will to enforce reforms and influence the conducive environment to investors, the Centre aims to continue organizing and participating in these kinds of workshop to facilitate and assist investors in resolving their challenges as well as influencing the changes in the country's investment policy and regulatory frameworks for improving the investment climate and business environment in Tanzania. These actions will help to attract more investors and enhance investors' trust in the government as the country positions itself to be the best investment destination in Africa.

Invest in Tanzania!



A picture showing some participants of the investment workshop in Morogoro

SECTION THREE

UPDATES ON REFORMS

3.1. TOWARD A NEW IPA FOR TANZANIA

Tanzania has taken a new step in reshaping its investment promotion arrangement. On February 13th, 2025, her Parliament passed the Tanzania Investment and Special Economic Zones Authority Act, which, among other things, merges the Tanzania Investment Centre (TIC) with the Export Processing Zones Authority (EPZA) to create a new Investment Promotion Agency to be named Tanzania Investment and Special Economic Zones Authority (TISEZA). The passed bill has put in place a system of giving opportunities and incentives for local investors and provides for the establishment of a land bank for investment purposes. Through the land bank, besides the land set aside for investment by TISEZA, private land owners and companies will have a chance to register their land parcels for ease of access to investors.

To improve service delivery, the bill provides for the improvement of the One Stop Facilitation Centre by ensuring that investment-related services offered by various government MDAs are digitally available. The bill also specifies requirements for strategic investment status based on the amount of capital and national priorities. In this regard, a local investor is supposed to have an investment capital of not less than USD 20 million, and a foreign investor has to have a minimum investment capital of USD 50 million.

Tabling the bill before the Parliament of the United Republic of Tanzania the Minister

of State, President's Office, Planning and Investment Hon. Kitila A. Mkumbo said that the changes inherent in the bill will in no way affect the ongoing investment projects but will foster friendly investment environment in the country and enhance economic growth through strategic investments.

3.2. TANZANIA RESHAPES ITS LAND POLICY TO FAVOUR INVESTMENT

Tanzania continues to implement reforms in various sectors to improve the investment climate and business environment in Tanzania as part of the 4Rs leadership ideology of HE. Dr. Samia Suluhu Hassan, President of the United Republic of Tanzania. This time, the Land Policy has been reviewed to come up with the 2023 edition from the National Land Policy of 1995 with a view of creating a conducive environment that will encourage and promote more investors to invest in Tanzania, as well as facilitating the investors already existing in Tanzania.

This edition aimed at addressing challenges that were hindering to land ownership by investors in the country. The said challenges arise from various dimensions such as the changes that occurred since the previous edition was produced, changes in science and technology, political will, as well as benchmarking the country with other countries with the same characteristics.

Among the notable weaknesses of the previous Policy edition include absence of a policy

framework requiring all landowners to register their land; lack of a policy directive that ensures every land parcel contributes to government revenue; lack of a geospatial data coordination system among government institutions and stakeholders; absence of a framework allowing foreign real estate developers to sell houses to institutions and individuals in need; lack of a system enabling Tanzania Non -Citizen Diaspora to benefit from land rights; absence of a policy framework to strengthen and protect international borders; lack of a sustainable coordination and economic utilization system for sensitive areas; absence of coordination, management and development frameworks for sensitive areas; and failure to integrate cross-cutting issues such as gender, environment and good governance into the Policy.

As highlighted earlier, from the development that the country has witnessed recently in land related issues, and based on the challenges highlighted in the National Land Policy of 1995, the government, through the Ministry of Housing and Human Settlement Development, initiated the process to produce the new version of the Policy, which aims, among other things, to improve the investment climate in the country. This new edition is now titled the National Land Policy, 1995 (2023 Edition), with among its key objectives being to enable the sustainable use of land allocated for investment purposes.

The following are the key areas that have been addressed by the new Edition of the Policy to unlock challenges in acquiring, owning and developing the land for investment as described in section 3.4.3 of the new edition. For the investment related issues, the Policy has indicated the government's commitment in eight key areas which are:-

- i. Ensure non-citizens and foreign institutions do not access or be allocated land in any manner except for investment purposes, this is the emphasis made by the new version of the Policy to bold and maintain the government stand that the land ownership is limited to foreigners except for the investment purposes where investors will be granted the Derivative Rights under the Tanzania Investment Centre and the Export Processing Zone Authorities (EPZA). This continues to make Tanzania as among the countries that has a clear procedures when investors wants to acquire the land for investment and clarifies the political will of the government to welcome investors from anywhere in the world to invest in Tanzania.
- ii. Ensure investors are allocated land based on their capacity to develop it sustainably while safeguarding the interests of citizens in those areas. This is another dimension that the Policy has made it clear to bring the balance between the investors needs and commitment to invest based on their capacity while maintaining the welfare and interest of the citizen where the land for investment was found. This goes even further in reducing the misunderstanding between investors and citizen when it comes to the point that the citizen think the land is available to investors and is not fully used as intended. The aim of this Policy is to maximize the land use, effectiveness, and productivity for investors while making consideration on the interest and welfare of citizens.
- iii. Put in place a framework to allow non-citizens and foreign institutions to fully participate in the real estate sector by constructing houses for sale to institutions and individuals in need. This edition has

brought in the revolution in real estate's sector which is expected to shine and boom in Tanzania by opening doors for more investors to come and invest in the sector. As per the new Policy, foreign investors can now easily construct houses for sale and create profit and other multiplier effects such as widening of the tax bases and creating the employment opportunities while upgrading the living standard of the Tanzanians in general.

- iv. Put in place a system that enables non-citizens and foreign institutions to purchase houses in the Country. The new version of the Policy has subsequently brought a solution for non-citizens and foreign institutions to purchase houses in the country, which is contrary to the previous policy and laws. This version triggers the development of the real estate sector, where investors can construct houses for lease and sale knowing the market has been broaden, as the clients have been brought on board by the implementation of the new version of the Land Policy of 2023.
- v. Designate a land bank for investment and identify key enabling infrastructure in those areas. This is the implementation of the national priorities to set aside land parcels for investment with suitable infrastructure that will support the investment. This will help investors to spend less of their capital on installing the infrastructure, such as electricity, water, and roads, and finally, investors will be able to access the ready-to-go land for investment. This move shows clearly the government commitment to

untighten the hindrances to the investment climate and business environment in Tanzania.

Other changes brought by the new Policy in investment-related matters are as follows:-

- vi. Put in place a mechanism to ensure sustainable benefits for landowners whose land is used for investment purposes, except for Government projects;
- vii. Put in place a mechanism to ensure funds obtained from land used as collateral for investment purposes are reinvested in that land or part of that land; and
- viii. Put in place a mechanism to enforce compliance with the development conditions of land granted for investment purposes.

With the above-mentioned changes expected to be brought by the new Policy on investment, it is a continuation of many reforms that Tanzania undertakes to improve its investment climate and business environment. It is high time now for the investors to look at Tanzania as the best investment destination in Africa, supported by the political will and regulatory reforms undertaken by its government to favor the investment portfolio. In fact, Tanzania is ready to serve new investors while continuing to prioritize keeping existing investors. To investors in the real estate sector, this is the unlocked potential and investment opportunity not to miss by constructing many houses for sale, as the new Policy has given this sector a new opportunity to shine in Tanzania, both in the supply side and the demand side.

Welcome to invest in Tanzania!



SECTION FOUR

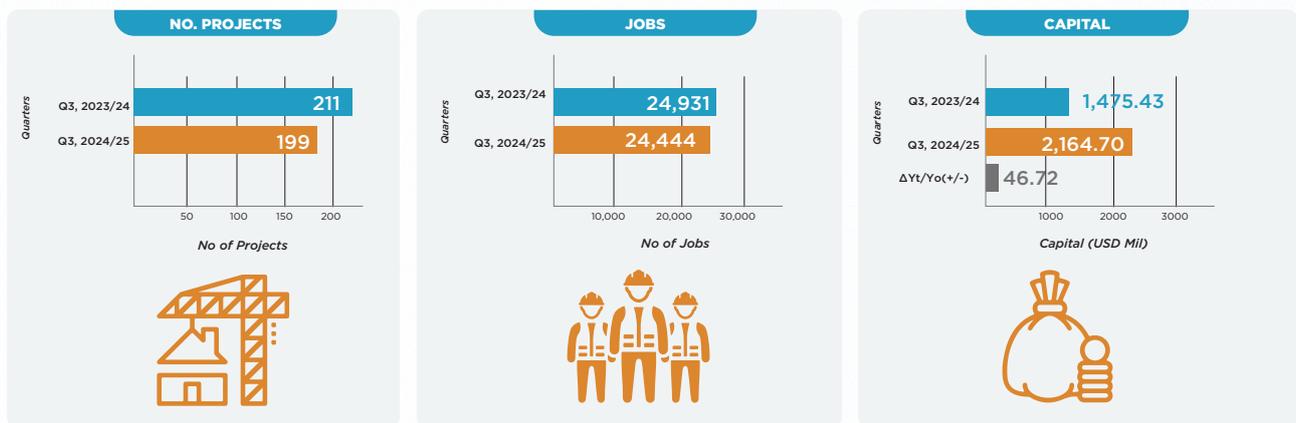
INVESTMENT PERFORMANCE

4.1. INVESTMENT TRENDS

The Tanzania Investment Centre (TIC) reports a marked improvement in the quality of investment projects, capital, and job creation. In the third quarter of 2024/25 (January to March, 2025), TIC registered 199 investment projects, with a total value of US\$ 2,164.70 million. These projects are expected to generate 24,444 new job opportunities.

This represents a remarkable increase of 46.72% in the capital attracted compared to the same period of the previous year where total capital attracted was US\$ 1,475.43 million, as shown in Figure 4.1.

Figure 4.1: Trends on investments, capital and jobs

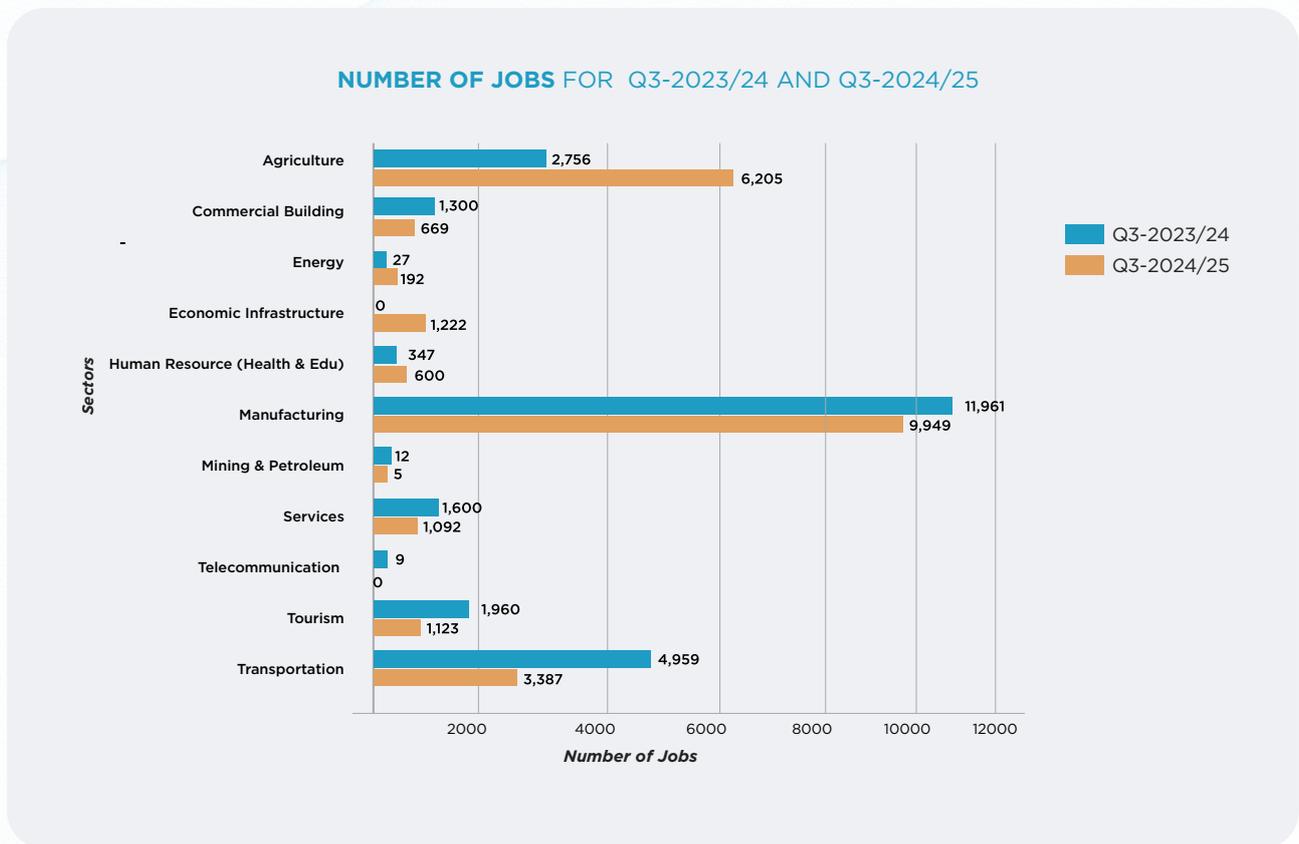
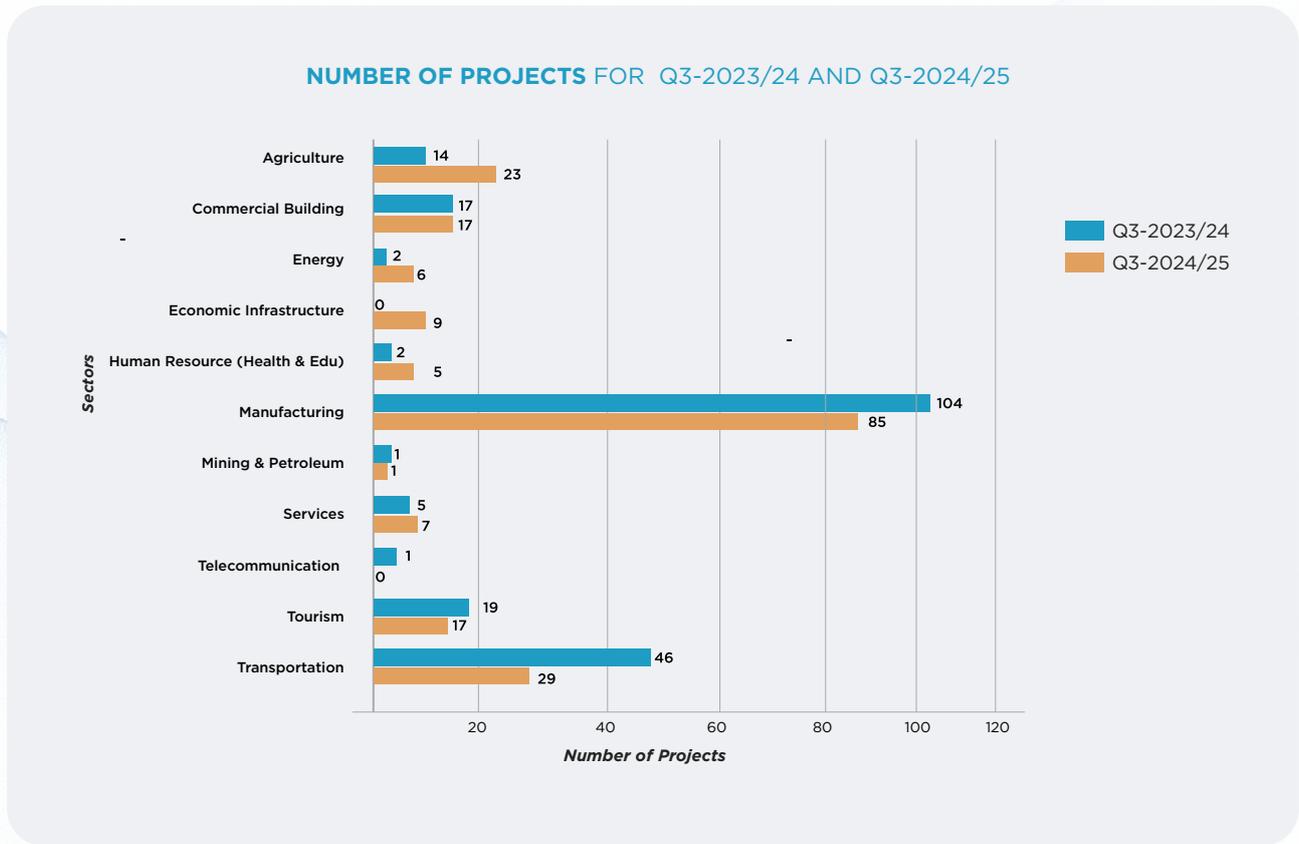


Source: TIC, 2025.

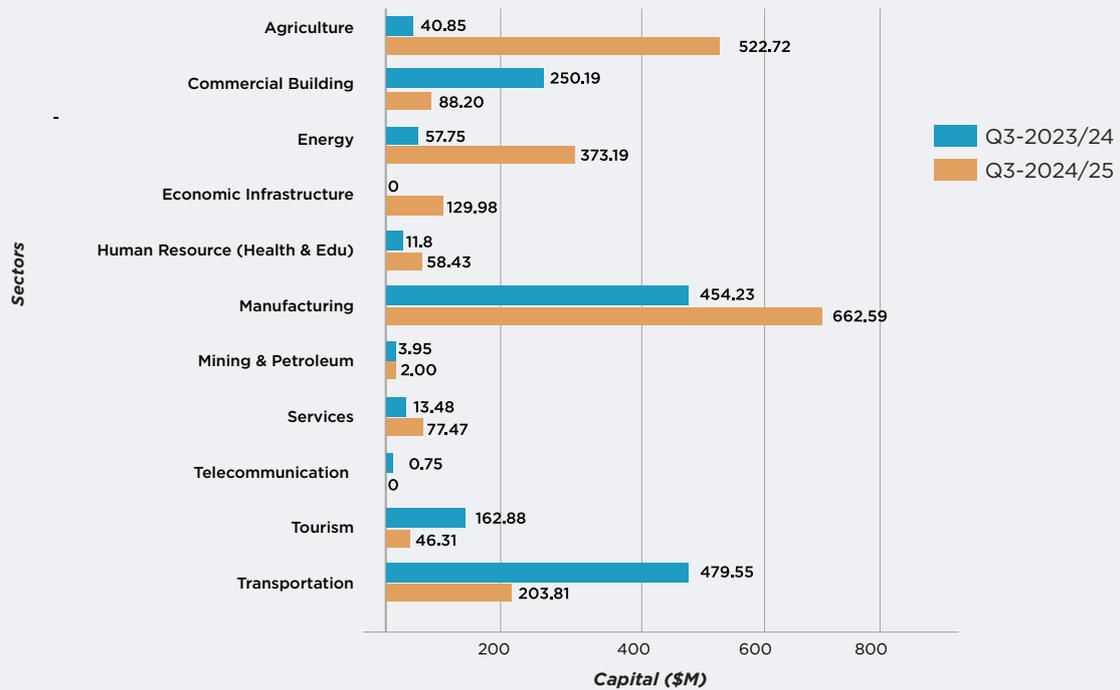
4.2. TIC-REGISTERED INVESTMENTS BY SECTOR

In the third quarter, there was a notable increase in the number of registered projects job opportunities and capital in the Agriculture, Energy, Economic Infrastructure and Services whereas manufacturing sector recorded an increase in capital by 45.87% despite a slight decrease in the number of projects registered as shown in Figure 4.2.

Figure 4.2: Summary of Investments by Sector



CAPITAL (\$M) FOR Q3-2023/24 AND Q3-2024/25

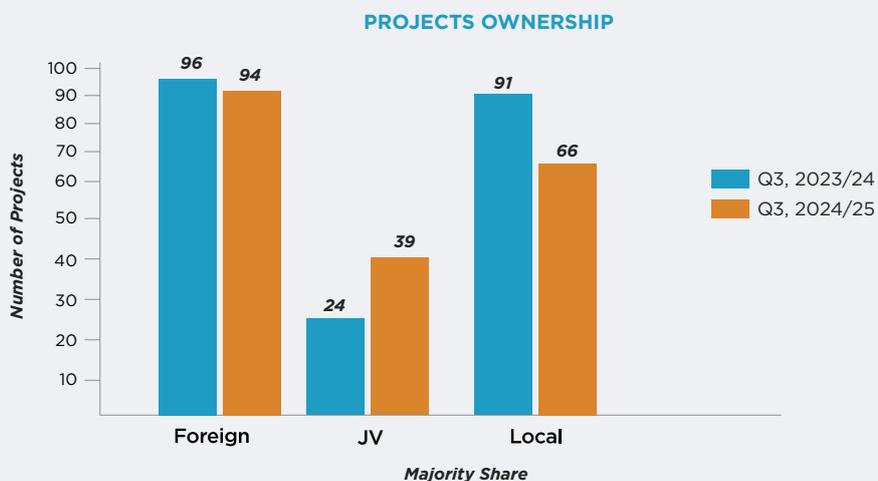


4.3. PROJECTS OWNERSHIP

In the third quarter of the 2024/25 financial year, project ownership was distributed as follows: 94 projects were foreign-owned, 66 were locally owned, and 39 were joint ventures. Notably, joint venture projects showed a positive trend compared to the same quarter in 2023/24, representing an increase of 62.5% from 24 joint ventures registered in Quarter 3 of 2023/24.

This rise in joint venture projects indicates that Tanzanians are becoming more proactive in seeking foreign investment partners, thereby enhancing local participation in the development of the national economy, as shown in Figure 4.3.

Figure 4.3: Projects Ownership

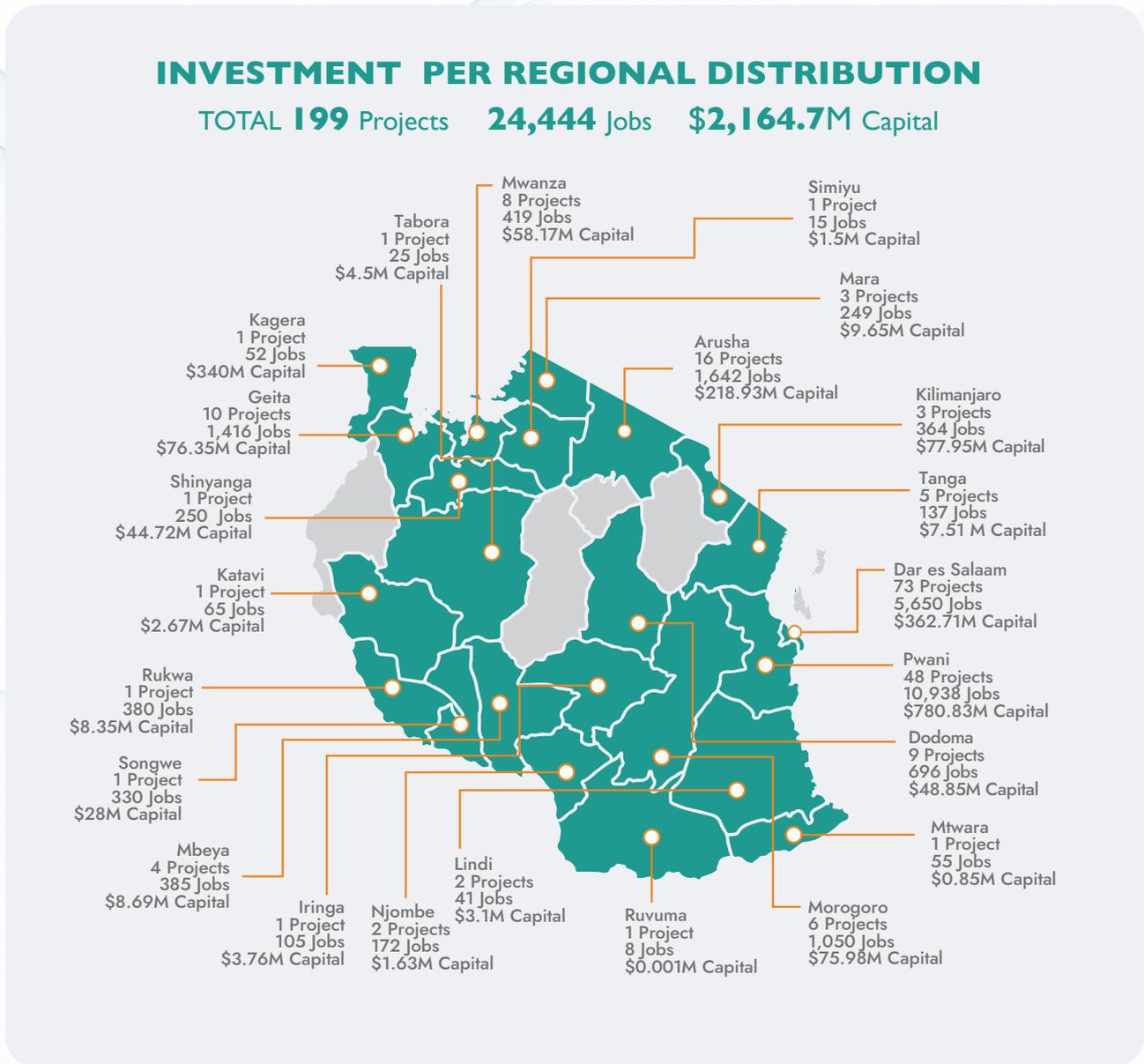


Source: TIC, 2025.

4.4. REGIONAL DISTRIBUTION OF PROJECTS

During Quarter 3, majority of the projects registered were located in Dar es Salaam region, which attracted 73 projects. Pwani region followed with 48 projects and Arusha region with 16 projects. All the registered projects are expected to invest a total of US\$ 2,164.7 million and create 24,444 jobs when fully operational. Figure 4.4 portrays projects registered per region in Tanzania Mainland.

Figure 4.4: Investment Distribution by Region



Source: TIC, 2025

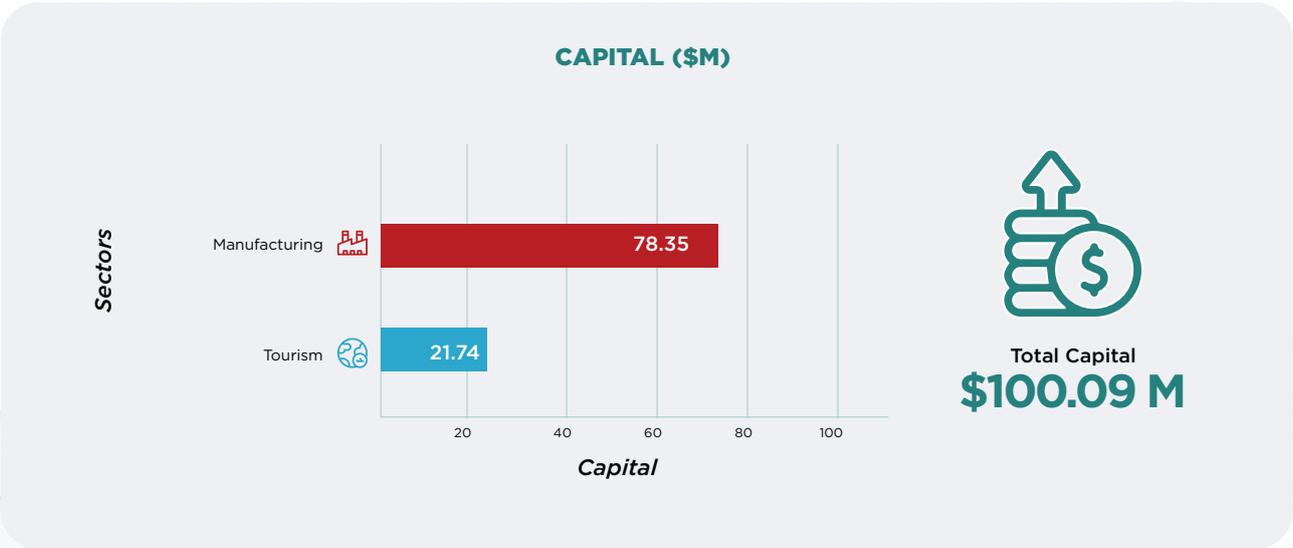


4.5. EXPANSION PROJECTS REGISTERED

During this quarter, a total of 9 expansion and rehabilitation projects were registered. These projects are expected to create 1,542 jobs and bring in a total investment of US\$ 100.09 million. Figure 4.5 provides an overview of the expansion projects that were undertaken during this period. The data shows that the New Investment Act, No. 10 of 2022, had a positive impact on the industry as investors reinvested their profits. Therefore, this is evidence that improvement of the investment environment attracts more investors to reinvest their profits through expansion hence leading to more jobs created as well as a multiplier effect on the economy as a whole.

Figure 4.5: Registered Expansion Projects



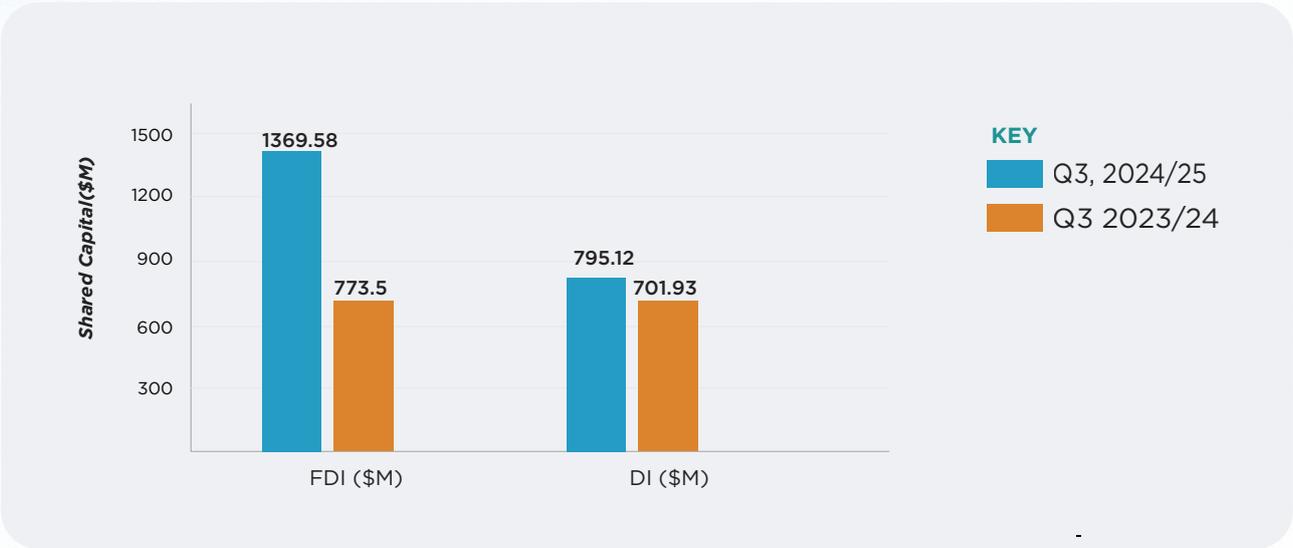


4.6. ANALYSIS OF FDI AND DI

4.6.1 Comparison of FDI and DI

Throughout the third quarter of this year, TIC has actively promoted and streamlined investment activities, both domestic and foreign. Recent data indicates that Foreign Direct Investments (FDIs) accounted for a significant portion of the total approved investments, comprising 63%, or USD 1,369.58 million—representing a 77.06% increase compared to the same period last year. In contrast, Domestic Investments (DIs) made up 27% of the total approved investments, amounting to USD 795.12 million, which reflects a 13.28% increase compared to the same period last year. This highlights the continued appeal of the country’s investment climate to both local and international investors.

Figure 4.6: Comparison of FDI and DI



Source: TIC, 2025



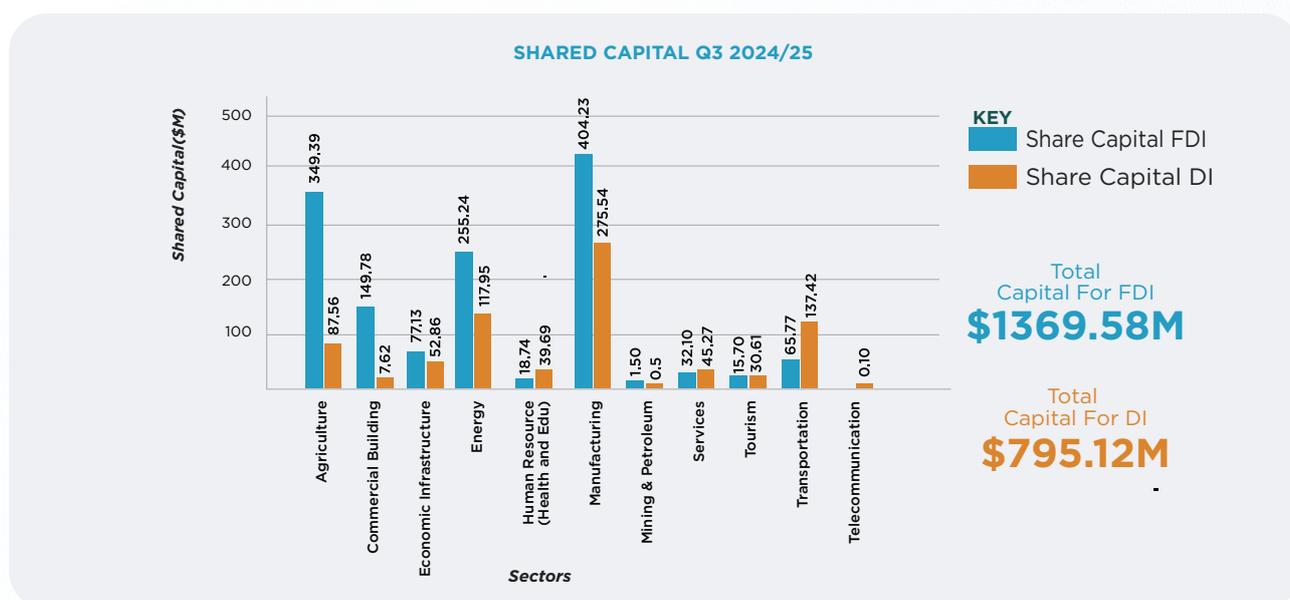
4.6.2. Sources of FDI and DI

4.6.2.1 By Sector

During Q3, the top five sectors attracting FDI were Manufacturing, Agriculture, Energy, Commercial Buildings and Economic Infrastructure. However, the top sectors attracting DI were Manufacturing, Transportation, Energy, Agriculture and Economic Infrastructure.

Shared Capital Q3 2024/25

Figure 4.7: Source of FDI & DI by Sector



Source: TIC, 2025

4.6.2.2 FDI by Country

The top five sources of FDI recorded in Q3 were, China, United Arab Emirates, Switzerland, Burundi and Rwanda as indicated in Figure 4.9.

Figure 4.8: Top five sources of FDI



Source: TIC, 2025

SECTION FIVE

ONE STOP FACILITATION CENTRE (OSFC) SERVICES

5.1. INTRODUCTION

The Tanzania Investment Centre is committed to providing investors with a fast and efficient business process under the OSFC. The process involves the issuance of all necessary permits, licenses, approvals, consents, authorizations, registrations, and other compliance matters required by law to set up and operate an investment in the country.

The aim of providing services under the One Stop Facilitation Centre, which has 14 MDAs, is to improve the investment environment by reducing the time an investor uses to access the services, whereby they can acquire all services in the same location as well as reducing the bureaucracy. This Centre has proved to be efficient and effective in providing facilitation services, which can be reflected in the growing number of investors accessing services through the Centre.

Additionally, the Monitoring and Evaluation (M&E) system under the TIC is well-administered to ensure that all projects under TIC's jurisdiction are well-tracked and assessed as per the New Investment Act No. 10 of 2022. Aftercare services are also available to help investors overcome any difficulties and encourage them to reinvest their profits.

Figure 5.1: Services offered under the One Stop Facilitation Centre



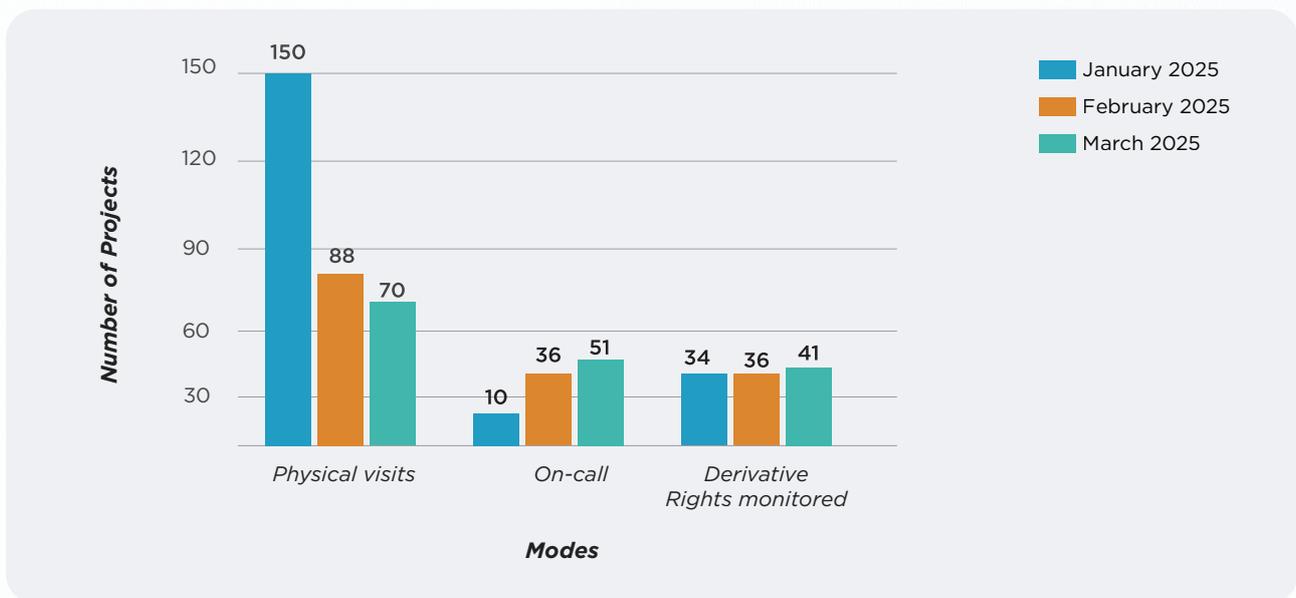
5.2. MONITORING AND EVALUATION

TIC has consistently continued to provide aftercare services by conducting Monitoring and Evaluation of its registered projects. The aim is to create a close working relationship with the investors as well as know the progress of their projects, the success of the projects, and the challenges that investors encounter in operating their investment projects and take initiatives to address those challenges.

This strategy is implemented by the Centre in collaboration with officers from other MDAs under the One Stop Facilitation Centre, LGAs through Zone Offices, and other MDAs that are providing services to investors, but they are not under the OSFC. These initiatives are implemented through physical verification visits (PVVs), phone calls, and the progress reports submitted by investors annually as per the Tanzania Investment Act No. 10 of 2022 and its regulations of 2023, which require investors to submit their progress reports.

Below is the summary of the Monitoring and Evaluation conducted on registered projects during Quarter 3

Figure 5.2: Projects Monitored

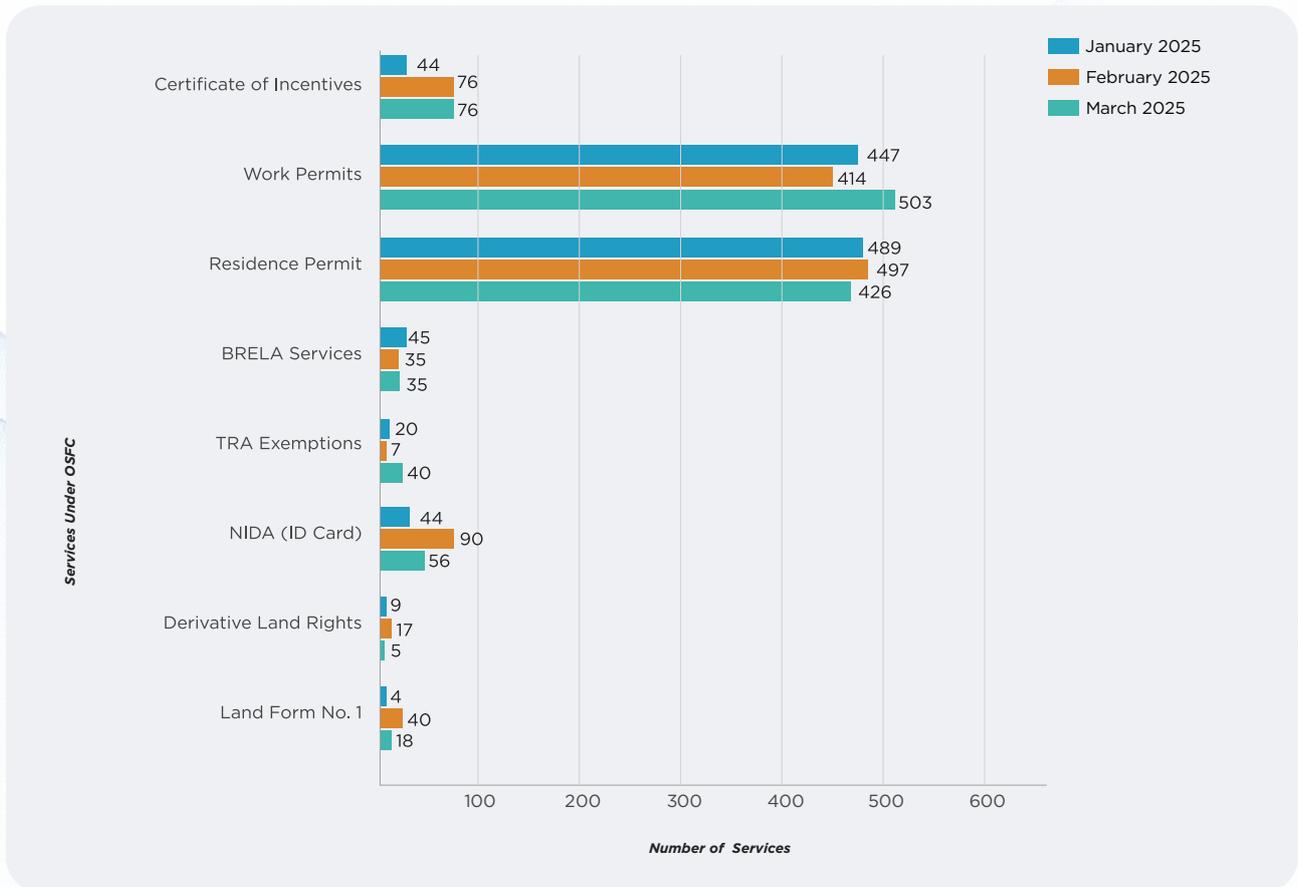


Source: TIC, 2025

5.3. FACILITATION SERVICES PROVIDED AT OSFC

The OSFC supports investors in a fast-track manner. During this quarter, Investors were facilitated to obtain Certificates of Incentives, Company Registration, Business and Industrial Licenses, Residence and Work Permits, Land Acquisition, Issuing Derivative Rights, Environment Certificates, Standard Product Certificates, and Licenses for both Food and Drugs. Others include Occupation, Health Safety Compliance Certificate, Tax Identification Number (TIN), and Tax Exemption; National Identity for Non-Citizens, and Electricity Supply support as indicated in Figure 5.3.

Figure 5.3: OSFC Services

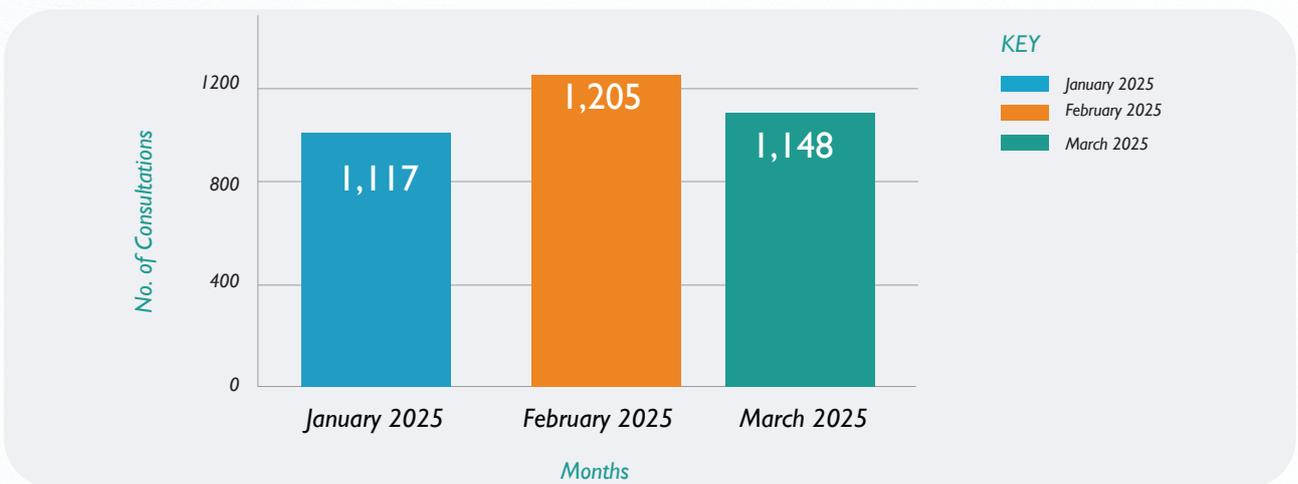


Source: TIC, 2025

5.4 OTHER SERVICES PROVIDED AT THE OSFC

5.4.1. Consultation Service

Figure 5.4: Consultation Services



Source: TIC, 2025



5.5. INVESTMENT CALL CENTRE (ICC)

During Quarter 3, the ICC gained significant attention from stakeholders. Our call Centre has made significant progress in attending to inquiries, with a total of 180 inquiries being attended to during this period. The inquiries received were related to work permits, residency permits, investment opportunities, and other investment-related topics.

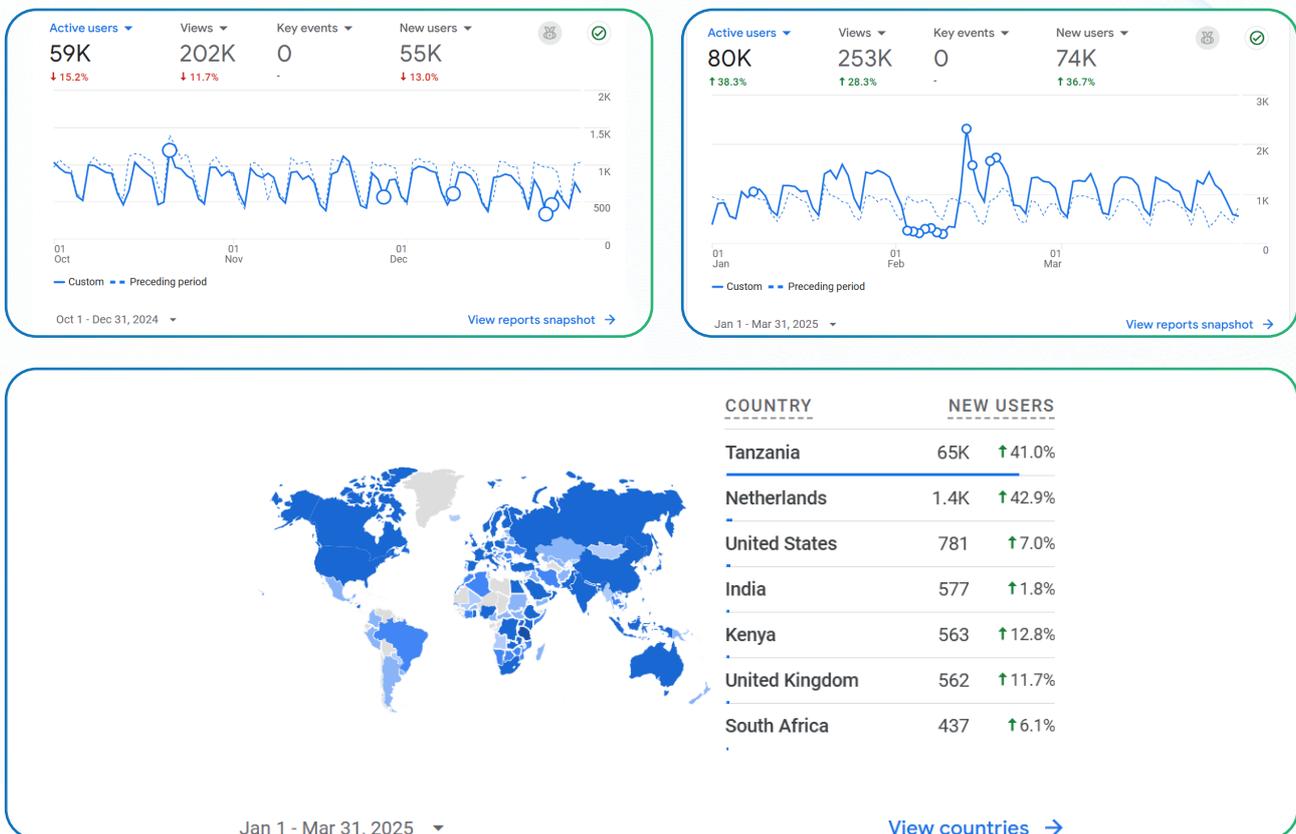
5.6. SERVICES OFFERED THROUGH PISC

The Centre continued to provide services to investors and stakeholders through its recently launched Premier Investors Service Centre (PISC) as a way of providing consultations and fast-tracking their applications for various government permits, certificates, licenses, and approvals. During Quarter 3, a total of 63 investors were served through the PISC, whereby 15 companies were registered, 18 were projects registered by TIC and 15 Azania Bank accounts were opened.

5.7. TREND OF VISITORS IN E-REGULATIONS PLATFORM

In informing the world about the reforms undertaken by the government—particularly in administrative, legal, and regulatory frameworks—the Tanzania Investment Centre (TIC) integrated the e-Regulations portal into its website to outline investment and business procedures. In the third quarter, the number of visitors rose by 35.6% to 80,000, compared to 59,000 in the previous quarter. During the same period, the Centre also experienced an increase in users of the system from across the globe, with domestic users from Tanzania leading in numbers.

Figure 5.5: Trend of visitors in e-regulation platform



5.8. MERGERS AND ACQUISITIONS OF FIRMS

The prosperity of the M&A plays a significant role in the country's economic development and inclusive growth. During Quarter 3, thirteen (13) firms were acquired worth US\$ 238.89 million compared to eleven (11) firms/companies acquired worth US\$ 4,717.25 million in a similar period in 2024 as indicated in Table 5.2.

Table 5.2: Mergers and Acquisitions Investments

Sectors	Nature	Jan-25		Feb-25		Mar-25		Total Firms	Total Value in USD(M)
		No. Firms	Value in USD (M)	No. Firms	Value in USD (M)	No. Firms	Value in USD (M)		
Tourism & Hospitality	Acquisition	1	0.29	1	9.40			2	9.69
Real Estates	Acquisition	1	2.70			1	2.50	2	5.20
Renewable Energy	Acquisition	1	25.00					1	25
Agriculture	Acquisition	1	150.00			1	0.38	2	150.38
Telecommunication	Acquisition			1	-			1	-
Manufacturing	Acquisition			1	0.82	2	-	3	0.82
Mining	Acquisition			1	16.00			1	16.00
Health	Acquisition					1	31.80	1	31.80
TOTAL		4	177.99	4	26.22	5	34.68	13	238.89
Sectors	Nature	Jan-24		Feb-24		Mar-24		Total Firms	Total Value in USD(M)
		No. Firms	Value in USD (M)	No. Firms	Value in USD (M)	No. Firms	Value in USD (M)		
Petroleum	Acquisition	1	2.60					1	2.60
Mining	Acquisition	3	718.76			1	15.70	4	734.46
Maritime	Acquisition	1	39.50					1	39.50
Energy (Power)	Acquisition			1	3,315.69			1	3,315.69
Insurance	Acquisition			1	249.64			1	249.64
Hospitality	Acquisition					1	625.00	1	625.00
Manufacturing	Acquisition					1	-	1	-
Transport & Logistic	Acquisition					1	-	1	-
Total		5	760.86	2	3,315.69	4	640.70	11	4,717.25

Source: TIC, 2025

SECTION SIX

INVESTMENT EVENTS/ MISSIONS

6.1. INTRODUCTION

Investment promotion missions are initiatives that the Tanzania Investment Centre (TIC) undertakes to attract foreign investment to a particular region or industry. The primary goal of these missions is to promote the investment opportunities and advantages of a specific location, sector, or project and to facilitate connections between potential investors and local businesses or government representatives. The primary objective of these missions is to attract foreign direct investment (FDI) to stimulate economic growth, create jobs, and increase Tanzania's competitiveness. Through these missions, TIC showcases Tanzania's investment opportunities, advantages, and potential of specific locations, sectors, or projects. It also establishes connections between potential investors, local investors, and government representatives to facilitate partnerships, joint ventures, and other forms of collaboration. Moreover, the Centre uses these missions to provide information on the investment climate, regulatory framework, and support services available to investors. Through a proactive approach, the missions address investors' concerns and provide reassurance about the safety and stability of investments in Tanzania.

These missions enhance increased FDI, improved business environment, networking opportunities and enhanced reputation. This section covers outbound missions, inbound missions, virtual missions, and investment promotion events for the third quarter of the Financial Year 2024/2025.

6.2. MISSIONS

6.2.1. Outbound Missions

These are trips organized by TIC in collaboration with other MDAs, during which investment promotion teams visit countries with the potential to invest in Tanzania. Through these trips, the Centre meets and engages prospective foreign investors in bids to persuade them to invest in the country.

During this quarter, we have managed to organize three (3) outbound missions to Egypt (Alexandria, Aswan, and Cairo), India (Mumbai), and France (Marseille) as shown in Figure 6.1.

Figure 6.1: Out Bound Missions



Dates: 21st January - 2nd February 2025

Mission: Outward mission to Alexandria, Aswan, and Cairo, Egypt. The forum aimed at showcasing Tanzania's investment opportunities, focusing on attracting Egyptian investments.

Interest: Agriculture, banking and finance, energy, infrastructure, manufacturing, real estate, and tourism



Dates: 30th January – 1st February 2025

Mission: Outward mission to Mumbai, India

The OTM exhibition in India was international and gathered tourism stakeholders worldwide. The Centre created awareness of the investment opportunities and incentives. The Centre met potential investors from China, Egypt, Greece, India, Italy, Morocco, Singapore, Thailand, the USA, and Uganda.

Interest: Tourism and its enabling sectors



Dates: 11th - 12th February, 2025

Mission: Outward mission to Marseilles, France

This event was pivotal for promoting Tanzania as an attractive investment destination and fostering international partnerships.

Interest: Various sectors

Source: TIC, 2025

6.2.2. Inbound Missions

Inbound missions are visits by prospective foreign investors seeking to explore investment opportunities in Tanzania. The investors may be companies, conglomerates, municipalities, etc. Through encounters, TIC hosts such visitors and provides them with opportunities in their areas of interest, all the procedures to be followed, and incentives available.

During this quarter, TIC hosted seventy-three (73) inbound missions from various countries. The delegations hosted by Tanzania Investment Centre during this quarter were from Angola (1), Australia (1), Belgium (1), Brazil (1), Canada (1), China (19), Comoros (1), Egypt (3), Ethiopia (1), Germany (1), Hungary (1), India (12), Iran (1), Israel (1), Italy (2), Japan (6), Kenya (3), the Netherlands (2), Nigeria (1), Pakistan (1), Poland (2), Saudi Arabia (1), Sudan (1), Tanzania (3), Turkey (1), the United Arab Emirates (1), the United Kingdom (1), the United States of America (2), and Uganda (1)

Figure 6.2: Inbound Missions Hosted



Dates: 3rd January 2025

Source Country: Turkey

Participation: Representatives of a company from Turkey

Interest: Human Resources (Diagnostic Centre)



Dates: 8th January, 2025

Hosted: China

Participation: Representatives of a company from China

Interest: Manufacturing (production of motorcycles, bicycles, and electric automobiles)



Dates: 9th January, 2025

Source Country: China

Participation: A Representative of a Chinese company

Interest: Real Estate and Construction



Dates: 9th January, 2025

Hosted: India

Participation: A Representative from an Indian Company

Interest: Manufacturing (Building Materials)



Dates: 9th January, 2025

Source Country: China

Participation: Representative of a Company from China

Interest: Manufacturing (Tea processing)



Dates: 13 January, 2025

Hosted: Israel

Participation: Representatives of Israeli companies

Interest: ICT, Pharmaceuticals, airports, borders, and port containers





Dates: 14th January, 2025
Source Country: China
Participation: Investors from China
Interest: Manufacturing (furniture and poly tanks)



Dates: 16th January, 2025
Hosted: China
Participation: Representatives of Investors from China
Interest: Construction, hotels, logistics, manufacturing (clothes, furniture, and water), minerals, real estate, and renewable energy.



Dates: 16th January, 2025
Source Country: Poland
Participation: Representatives of a company from Poland.
Interest: Agriculture and Tourism



Dates: 17th January, 2025.
Hosted: Japan
Participation: Representatives of a company from Japan.
Interest: Finance, Mining and Manufacturing (Automotive Industry)



Dates: 17th January, 2025
Source Country: Nigeria
Participation: Representatives of a company from Nigeria.
Interest: Manufacturing (Cereals Processing)



Dates: 20th January, 2025 .
Hosted: Belgium
Participation: Representatives of a Belgian company
Interest: Non-Revenue Water Project



Dates: 20th January, 2025
Source Country: China
Participation: Investors from China.
Interest: Manufacturing (Tyres)



Dates: 28th January, 2025.
Hosted: USA
Participation: Representative of a company from the USA
Interest: Minerals



Dates: 29 January, 2025
Source Country: Hungary
Participation: A CEO and Representatives of a Hungarian company.
Interest: Manufacturing (Air drone assembling)



Dates: 19 January, 2025
Hosted: Kenya
Participation: Representative of a company from Kenya
Interest: Manufacturing (fish processing)



Dates: 31st January, 2025
Source Country: Japan
Participation: Representatives of a company from Japan
Interest: Port Infrastructure



Dates: 12th February 2025
Hosted: Saudi Arabia
Participation: The Saudi Arabia Business and Investment delegation.
Interest: Various sectors



Dates: 3rd February, 2025
Source Country: China
Participation: A delegation from Shandong Province
Interest: Agriculture and manufacturing



Dates: 10th February, 2025
Hosted: China
Participation: Representatives of a company from China
Interest: Manufacturing of iron and steel, and waste recycling



Dates: 10th February, 2025
Source Country: China
Participation: Representatives of a company from China
Interest: Manufacturing (assembling of motorcycles)



Dates: 10th February, 2025
Hosted: China
Participation: Representatives of a company from China
Interest: Energy (Solar project)



Dates: 10th February, 2025
Source Country: China
Participation: Representatives of a company from China
Interest: Recycling of tires to produce engine oil and diesel



Dates: 17th February, 2025
Source Country: China
Participation: Representatives of a group of companies from China
Interest: Manufacturing of stainless steel and electric equipment, and mineral processing (coal),



Dates: 27 February, 2025
Source Country: China
Participation: The delegation of a company from China
Interest: Electronic vehicles, food and beverages, mineral processing, pharmaceuticals, real estate, and waste recycling



Dates: 10th February, 2025
Source Country: Sudan
Participation: Delegation of representatives of a group of companies
Interest: Manufacturing of A4 paper



Dates: 13th February, 2025
Source Country: Japan
Participation: Representative of a company from Japan
Interest: Energy



Dates: February, 2025
Source Country: Japan
Participation: Representatives of a company from Japan
Interest: Real estate



Dates: 4th February, 2025
Source Country: Comoros
Participation: A delegation from the Comoros
Interest: A strategic trade and investment Mission to Comoros



Dates: 11th - 14th February, 2025
Source Country: Italy
Participation: A Delegation of investors from Italy.
Interest: Agro-tech, blue economy, green economy, health and pharmaceuticals, and sustainable infrastructure.



Dates: 12th February, 2025
Hosted: China
Participation: Representatives of a company from China
Interest: Building materials (as aggregates/stone-crushing)



Dates: 18th February, 2025
Hosted: China
Participation: Representatives of companies from China
Interest: Various sectors



Dates: February, 2025
Hosted: India
Participation: Representatives of a consulting company from India
Interest: All sectors



Dates: 11th February, 2025.
Hosted: Japan
Participation: Representatives of a Japanese company
Interest: Infrastructure



Dates: 14th February 2025
Hosted: Japan
Participation: Investors from Japan
Interest: Manufacturing (solar power panels and agro-processing).



Dates: 3rd February, 2025
Hosted: Angola
Participation: The Delegation of the Chief Executive Officers (CEOs) of Six Companies from Angola
Interest: Partnerships with local companies (Joint Ventures)



Dates: 4TH February, 2025
Hosted: Brazil
Participation: A delegation from Brazil.
Interest: Pharmaceuticals and public works



Dates: 17 February, 2025
Hosted: The Netherlands
Participation: Delegation from the Netherlands
Interest: Status of the preparations for the upcoming Netherlands Trade Mission to Tanzania.





Dates: 18th February, 2025
Source Country: The United Kingdom
Participation: Delegation from the UK
Interest: Investment promotion mission to the UK



Dates: 10th February, 2025
Source Country: Canada
Participation: Delegation from Canada
Interest: An investment promotion mission in Canada targeting sectors like construction, energy, manufacturing, and mining.



Dates: 20th February, 2025
Source Country: India
Participation: Representatives of a group of companies from India
Interest: Manufacturing (Agro-processing - sunflower, and sugar cane production)



Dates: 14th March, 2025
Source Country: Iran
Participation: A delegation from an Iranian company
Interest: Bitumen businesses, fertilizers, and oil and gas



Dates: 3rd March, 2025
Source Country: China
Participation: Representatives of Shandong Province
Interest: Agriculture and manufacturing



Dates: 3rd March, 2025
Source Country: China
Participation: TIC and a representative of a company from China
Interest: Energy (Hydro Power)



Dates: 4th March, 2025
Source Country: Ethiopia
Participation: TIC and a Delegation from an Ethiopian company
Interest: All sectors



Dates: 4th March, 2025
Source Country: Egypt
Participation: TIC and representatives of a company from Egypt
Interest: Transport and Travel



Dates: 7th February, 2025
Hosted: Germany
Participation: Delegation from Germany
Interest: An investment promotion mission to Germany



Dates: February, 2025
Hosted: Kenya
Participation: Delegation from Kenya
Interest: Manufacturing (aggro-processing)



Dates: 13th February, 2025
Hosted: Uganda
Participation: Delegation from Uganda
Interest: Agriculture, fertilizer, and sugar manufacturing



Dates: 25th March, 2025
Hosted: UAE
Participation: Delegation from a UAE-based company
Interest: Economic Infrastructure (a logistics hub)



Dates: 3rd March, 2025
Hosted: China
Participation: TIC and Representatives of a company from China
Interest: The mining sector (gold extraction and mica).



Dates: 7th March, 2025
Hosted: China
Participation: Tic and Representatives of a Company from China
Interest: Manufacturing of gas (nitrogen and oxygen).



Dates: 10th March, 2025
Hosted: The USA
Participation: TIC and a delegation from an American company
Interest: Pharmaceuticals and Tourism (Tourist Hotel).



Dates: 19th March, 2025
Hosted: Egypt
Participation: TIC, TIRA, PPP Centre, Ministry of Home Affairs and a delegation of a Group of Companies from Cairo and government institutions
Interest: PPP projects.



Dates: 19th March 2025
Source Country: Egypt
Participation: TIC, and the Egyptian Embassy to Tanzania.
Interest: All sectors



Dates: 17th March, 2025
Source Country: India
Participation: The TIC and representatives of a company from India.
Interest: Mining (coal)



Dates: 24th March, 2025
Source Country: India
Participation: TIC and a company from India.
Interest: Mineral processing (copper, lithium, and nickel)



Dates: 25 March, 2025
Source Country: India
Participation: TIC and a company from India
Interest: Transport, water and irrigation, marine, and civil construction, especially projects that attract EPC—engineering, Procurement, and Construction.



Dates: 03rd March, 2025
Source Country: India
Participation: TIC and a company from India
Interest: Manufacturing (fertilizer)



Dates: 19th March, 2025
Source Country: India
Participation: TIC and a company from India
Interest: Manufacturing



Dates: 25th March, 2025
Source Country: Australia
Participation: TIC and a Delegation from an Australian company
Interest: Agri-food and renewable energy



Dates: 13th March, 2025
Source Country: Pakistan
Participation: TIC and a delegation from the Pakistani embassy in Tanzania
Interest: Agriculture, mining, pharmaceuticals, Aelecommunications, and transportation



Dates: 5th March, 2025,
Hosted: Kenya
Participation: TIC and a Delegation from Kenya
Interest: Manufacturing (agro-processing)



Dates: 17th March, 2025,
Hosted: India
Participation: TIC and a company from India.
Interest: Manufacturing (agro-processing – cashew and sisal)



Dates: 24th March, 2025
Hosted: India
Participation: TIC and a company from India
Interest: Agriculture, mining, and pharmaceuticals



Dates: 25 March, 2025
Hosted: India
Participation: TIC and a company from India
Interest: Agriculture and agro-processing (oil palm farming and palm oil manufacturing)



Dates: 28th March, 2025
Hosted: India
Participation: TIC and a company from India
Interest: Energy (clean energy)



Dates: March, 2025
Hosted: Italy
Participation: TIC and a delegation from Italy
Interest: Assembly facility for the agri machinery and setting up of an agriculture training hub in Arusha



Dates: 7th – 9th March, 2025
Hosted: The Netherlands
Participation: TIC, EPZA, PPPC, and the Ministry of Foreign Affairs and East Africa Cooperation, and a delegation from the Netherlands
Interest: Construction, financing, renewable energy, and warehousing and logistics.



Dates: 12th March, 2025
Source Country: Poland
Participation: TIC, Saadani National Park, and investors from Poland
Interest: Tourism





Dates: 7th March, 2025
Source Country: Tanzania
Participation: The TIC and a local company
Interest: Gold processing



Dates: 14th March, 2025
Source Country: Tanzania
Participation: The TIC and a private Tanzanian company
Interest: Health Centre



Dates: 12th March, 2025
Source Country: Tanzania
Participation: The Centre and a local private company
Interest: LNG Plant

Source: TIC 2025

6.2.3. Investment Promotion Events

TIC organizes and participates in these gatherings or platforms bringing together investors, government officials, business leaders, and other stakeholders to promote investment in Tanzania. It helps in attracting both FDI and DI.

During this quarter, the Centre participated in thirteen (13) events as shown in Figure 6.3.

Figure 6.3: Investment Promotion Events



Dates: 27th - 28th January, 2025
Theme/ Event: The Energy Summit
Participants: Energy sector stakeholders



Dates: 23rd - 25th January, 2025
Theme/ Event: The Agro-Food Pac Africa 2025
Participants: The agriculture sector stakeholders



Dates: 14th January, 2025
Theme/ Event: Tanzania-Japan Trade and Investment Forum
Participants: Stakeholders in agriculture, construction, energy, finance, fisheries, health care, insurance, manufacturing, mining, real estate, service, trade, and transportation.



Dates: 1st - 15th January, 2025,
Theme/ Event: The Zanzibar International Trade Fair (ZITF 2025)
Participants: Stakeholders in investment and trade



Dates: 20th February, 2025
Theme/ Event: The Investors Dialogue and Focus Group Meeting
Participants: Investors, SMEs, and traders.



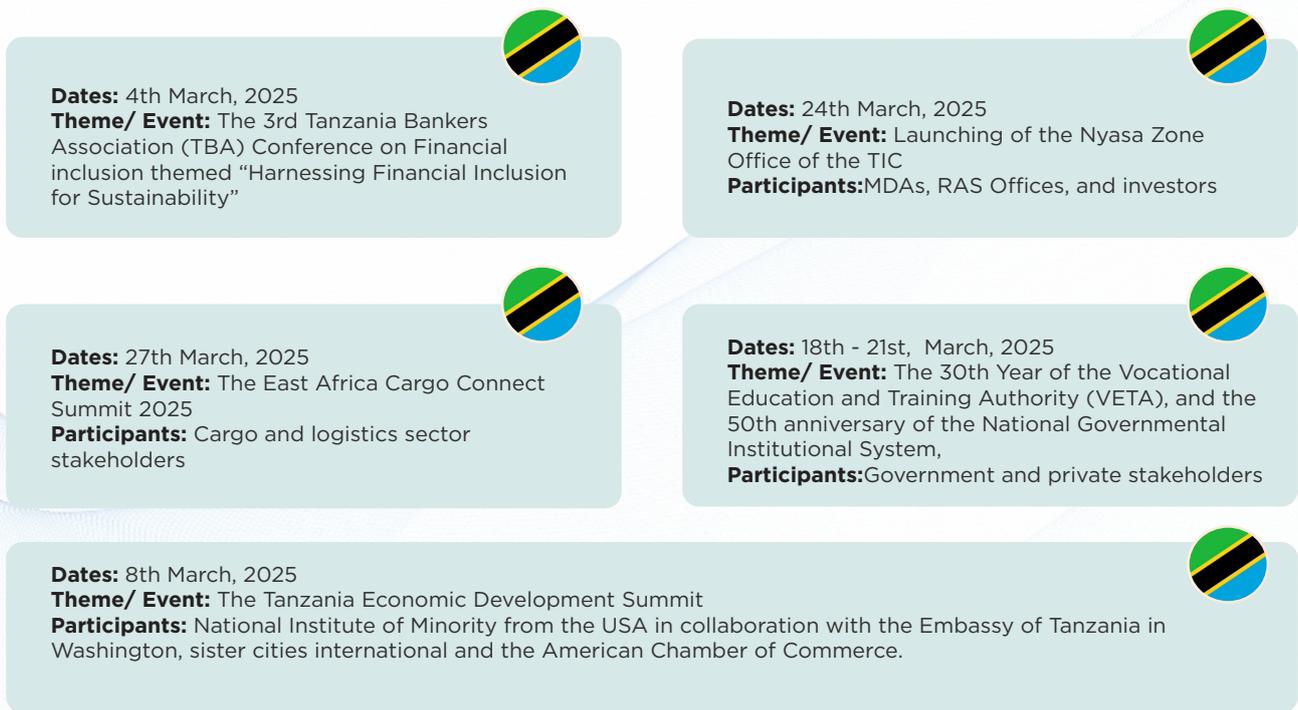
Dates: 28th February, 2025
Theme/ Event: Investment Promotion Forum in respect of Students of the University of Dodoma (UDOM).
Participants: Students of the University of Dodoma, BRELA, CBE, DSE, and VETA.



Dates: 21st February, 2025
Theme/ Event: The "Tohasa Global Occupational Health and Safety Conference 2025"
Participants: Stakeholders in health and safety in Tanzania.



Dates: 20th - 22nd February, 2025
Theme/ Event: The 3rd G25 African Coffee Summit 2025
Participants: Coffee Stakeholders from 25 Member States and other Public and Private Coffee Stakeholders..



Source: TIC, 2025

6.2.4 Virtual Meetings

TIC organizes or participates in these virtual platforms, which bring together investors, government officials, business leaders, and other stakeholders to promote investment in Tanzania. This helps attract both FDI and DI.

Figure 6.4: Investment Promotion Events





Dates: 26th March, 2025
Theme/ Event: A webinar with a delegation of representatives from Russian companies.
Participation: TIC, Russian Companies, and The Russian Export Centre
Interest: Investment opportunities



Dates: 21st March, 2025
Theme/ Event: The Centre conducted an online investment seminar.
Participation: TIC and Tanzania Students' Associations Federation in China.
Interest: Investment Climate in Tanzania



Dates: 12th March, 2025
Theme/ Event: A virtual meeting with the President of a Group of Companies from China.
Participation: Investment Opportunities



Dates: 28 March, 2025
Theme/ Event: A virtual meeting with a company from India.
Participation: TIC, TPDC, PURA, TFRA, and the Ministry of Energy on one hand, and representatives of a group of companies from India.
Interest: Investment Opportunities and incentives



Dates: 14th March, 2025
Theme/ Event: Virtual meeting with a delegation from a Greek company
Participation: TIC, the Ministry of Agriculture
Interest: Investment Opportunities

Source: TIC, 2025

SECTION SEVEN

A COUNTRY OF OPPORTUNITIES

7.1. Public Investment Projects

During Quarter 3 of 2024/2025, TIC continued to promote major public projects that call for investment under joint ventures or Public-Private Partnerships into Tanzania's rich endowment of natural resources. These untapped investment opportunities have multiplier effects in terms of trade diversification, creation of employment, decent work, and economic growth. Details of the projects are prescribed in Tables 7.1 to 7.6.

Table 7.1: Development of Bugwema Irrigation Scheme.

ITEM	REMARKS
Project Name	BUGWEMA IRRIGATION SCHEME
Implementing Authority	National Irrigation Commission (NIRC)
Location	West of Bugwema village in Musoma District Council on the shores of Lake Victoria to the S-W and N-W of Musoma and Bunda towns, respectively. Location: Between latitudes N9789000 and N9784000 and longitudes E555000 and E563000.
Accessibility	By road and boat
Short Description	The project has a potential area for irrigation of about 2,030 ha and was initiated in the 1970s by the Tanzanian Government. The project aims at supplementing the ongoing initiatives of the Government of Tanzania towards poverty reduction; improved agricultural production/food security; Improved livelihood and conservation of the Watersheds by development of irrigation infrastructure and drainage system, construction of storage facilities, farm access road, and farmers' capacity building.
Project Benefits	The project has both direct and indirect benefits. The major immediate benefits from the project are the increase in agricultural production and food security, the employment of more than 2,500 households from the 6 Sub-villages of Bugwema village, the improved livelihood of society around the project area and hence an increase in government revenue.
Project Status	Feasibility study and detailed design are ongoing
Project Cost Estimate	Estimated to be USD 14,891,796. The cost is based on the pre-feasibility study (2012)
Financial Mode	Concession Loan/Grant
Description of Partnership Required	Investors/Development Partner to provide financial resources and technical support to small-scale farmers
Contact Person	Director General, National Irrigation Commission (NIRC), P.O. Box 146, South Kikuyu, Dodoma -Tanzania
Email	info@nirc.go.tz
Mobile Phone	+255 787371186

Table 7.2: Development of Kibaha Textile Special Economic Zone (SEZ)

ITEM	REMARKS
Project Name	TAMCO INDUSTRIAL ESTATE - KIBAHA TEXTILE SPECIAL ECONOMIC ZONE (SEZ)
Implementing Authority	National Development Corporation (NDC)
Location	Kibaha District; Coast Region along Morogoro Road. 40 KM from Dar es Salaam Port. Location: 6° 48' 49.8564" S; 38° 41' 41.694" E.
Accessibility	By road
Short Description	NDC plans to develop the TAMCO Estate - Textile Zone at Kibaha through a partnership arrangement. The TAMCO Estate spans 201.63 Acres and is divided into three economic zones: Pharmaceuticals and Medical Facilities, 43.04 Acres (22%); Motor Vehicle and Equipment Assembly, 54.8 Acres (27%); Textile and Apparel Industries, 77.41 Acres (38%); and Industrial Services: 26.37 Acres (13%). The Textile and Apparel Industries zone has a comprehensive Master Plan, including detailed development costs. The TAMCO Estate needs essential infrastructure like roads, a power substation, a wastewater pond, and a water tank reservoir. Moreover, industrial shed structures are required for immediate equipment installation and production.
Project Benefits	<ul style="list-style-type: none"> • Employment opportunities (about 38,400 jobs) through the creation of industries • Economic impact on the livelihoods of surrounding communities • Government revenue through taxes on established industries • Foreign income through export earnings
Project Status	The NDC has a comprehensive plan to build essential infrastructure on the TAMCO Estate with a focus on the textile SEZ necessary for serving the upcoming industries. Presently, a 980-meter stretch of internal road has been fully constructed to tarmac level. Additionally, the detailed engineering design and cost estimates for establishing a power substation and assessing water needs have been finalized. NDC is thus actively seeking investors.
Project Cost Estimate	USD 78.85 million for Kibaha Textile SEZ (Textile and Apparel) - the area demarcated for textile and apparel industries.
Financial Mode	Joint Venture
Description of Partnership Required	Build Operate Transfer
Contact Person	Managing Director, National Development Corporation, P.O Box 2669, DAR ES SALAAM
E-Mail	info@ndc.go.tz
Telephone	+255 22 2112893 +255 22 2113618

Table 7.3: Development of Agricultural SEZ Project at Usariver

ITEM	REMARKS
Project Name	DEVELOPMENT OF AGRICULTURAL SEZ AT PROJECT AT USARIVER
Implementing Authority	Export Processing Zones Authority (EPZA)
Location	Usariver, Arumeru District, Arusha. Location: 3.3713° S, 36.8583° E
Accessibility	By rail, road, and air
Short Description	The project covers an area of 209 acres located at Usariver, Arumeru District, Arusha, formerly known as Kiliflora (Usariver) Farm. It focuses on the horticulture subsector, growing and processing flowers and vegetables for the export market. It is well connected by the tarmac road (Moshi—Arusha) and close to the Tanga—Moshi—Arusha railway. Kilimanjaro International Airport is also close to the project area. Some existing infrastructures include greenhouses, factory buildings, staff quarters, and utilities (electricity and water). The project will involve the construction of an SEZ and managing and marketing the SEZ. The SEZ will be developed in accordance with the SEZ/EPZ Acts.
Project Benefits	The project will bring economic and social benefits to the country. It will create more employment opportunities, increase government revenues through various taxes and levies, and enhance foreign currency earnings from exports
Project Status	Not started. A feasibility study and other studies to ascertain the viability of the project are needed.
Project Cost Estimate	To be established by an investor in collaboration with EPZA
Financial Mode	Joint Venture
Description of Partnership Required	The investor will undertake the feasibility study, mobilize project finance, and oversee the project's construction and operation of the park. The government's responsibilities include providing land and existing infrastructure as per agreed terms. It will also be registering projects and granting necessary permits and incentives in accordance with the SEZ/EPZ Acts.
Contact Person	Director General, Export Processing Zones Authority (EPZA), Plot No. 1081 - Mabibo External, Mandela Road, P.O. Box 12112, DAR ES SALAAM. Tel No: +255 22 2925058-60 E-mail: info@epza.go.tz
Website	www.epza.go.tz

7.2. Private Investment Project

Table 7.4: Commercial honey processing project by Lech Company Limited

ITEM	REMARKS
Project Name	COMMERCIAL HONEY PROCESSING PROJECT
Implementing Authority	Lech Company Limited
Project Location	Runzewe Township, Bukombe District, Geita Region Location: Latitude 3° 32' 59" S; Longitude 31° 38' 59" E
Accessibility	By road



ITEM	REMARKS
Short Description	This is a new project that aims to produce high-quality honey. It will make use of modern beehives and a factory/plant to process honey. The intended markets are both local and international.
Project Benefits	The project will create new employment along the honey value chain. It will procure honey from rural beekeepers, thus creating a reliable market for them and contributing more to improving local community wellbeing. The project also plans to offer shares to the rural beekeepers through their registered associations, further enhancing their income status. It will increase the supply of quality honey for local, regional, and international markets. It will improve environmental protection by using modern beehives instead of log or back hives that destroy the environment.
Project Status	Available land of 10 acres. A project is at the preparation stage, including initial construction works.
Project Cost and Estimates	USD 457,857 (TZS 1,144, 617,000)
Financing Mode	Long-term loan
Description of Partnership Required	Owner contribution: 39%. Bank loan: 61%.
Contact Person	Mr. Gosberth H. Baitwa (Managing Director)
E-Mail	greatmiombohoney@gmail.com nyukinimali@gmail.com
Telephone	+255782 478374 / +255759682140

Table 7.5: Cage fish farming in Kyela, Mbeya region by Kapug Fish Farm Ltd

ITEM	REMARKS
Project Name	CAGE FISH FARMING IN KYELA, MBEYA REGION
Implementing Authority	Kapug Fish Farm Ltd
Location	Buloma Village, Kyela District, Mbeya Region Location: -6.85705,39.18852
Accessibility	By road up to the shores of Lake Nyasa
Short Description	Fish farming in cages within Lake Nyasa is becoming an essential and inevitable practice. Even though Lake Nyasa boasts some of the finest freshwater quality, the local fishing methods remain surprisingly rudimentary. Instead of maximizing the lake's potential through modern practices, fishing is carried out minimally, relying heavily on age-old and less efficient techniques. Kapug Fish Farm Ltd is introducing cage fish farming to bridge this gap, leveraging the lake's superior water quality to increase fish production and benefit the local economy. It is thus inviting investors to partner on this project after undertaking a joint feasibility study.
Project Benefits	Introducing cage farming in the region will undoubtedly lead to a surge in fish production. This increase guarantees enhanced food security for the community and promises to stimulate economic growth. Furthermore, such a venture can improve the dietary intake of the local community and the wider region. Beyond these immediate benefits, cage farming can offer employment opportunities, especially for the youth and women of the village. By supporting local villagers in fish farming, there's potential to purchase fish directly from them, further embedding the value chain within the community. Additionally, the possibility of exporting both processed fish and live ornamental species presents an exciting prospect for expanding the region's reach in global markets.

ITEM	REMARKS
Project Status	Company registration is done, an Environmental Impact Assessment by NEMC is done, a Water permit from Lake Nyasa Basin has been obtained for 20 acres, and Land for office construction is available sq mt 4823 along the beach
Project Cost Estimate	USD 850,230
Financial Mode	Partnership
Description of Partnership Required	Equity joint venture or loan from financial Institutions
Contact Person	Managing Director Kapug Fish Farm Ltd +255 754 291 435/ +255 622 102 345
E-Mail	kapug.fishfarm@gmail.com, 18esichinga@gmail.com

Table 7.6: Milk Processing Project by Union of Livestock Keepers and Farmers at Mount Meru in Meru Region

ITEM	REMARKS
PROJECT NAME	Milk Processing Project
Implementing Authority	Union of Livestock Keepers and Farmers at Mount Meru in Meru Region
Location of the Project	At Meru in Arusha Region
Project Description	The Milk Processing project engages in the transformation of raw materials like milk and crops into various dairy products. Key activities encompass pasteurization, homogenization, and the production of items such as milk, cheese, butter, and yogurt. The project aims to ensure product safety, quality, and diversity to meet consumers' preferences. Operational efficiency, stringent quality control, and effective distribution channels are essential for sustained success. Marketing trends towards health-conscious choice and dairy alternatives present both challenges and opportunities that the industry must navigate for continued growth. This processing project to cater to this is estimated to cost \$ 20,000 Milk and produce 10,000 litres a day
Project Benefits	The project proposed will increase the income of livestock keepers
Project Cost Estimates	Project Cost estimates USD 20,000
Project Status	Construction not started
Financing status	Looking for investors
Contact person	Jeremiah S. Kaaya P.MII Retired Executive Chairman, Union of Livestock Keepers and Farmers in Meru 0784 964 777 0757 250 350
Email	umojawawafugajinawakulimawilayayameru@gmail.com
Phone	+ 255 784 964 777 / + 255 757 250 350



SECTION EIGHT

WOMEN'S CORNER



Vikapu Bomba: Empowering Tanzania's Rural Women through Handwoven Baskets

Basket weaving is a deep-rooted tradition for women in southern Tanzania, particularly in the Iringa and Njombe region, where skilled artisans craft baskets from Milulu grass, found along streams and wetlands around the Ruaha River. These intricate creations are integral to the local culture but were traditionally sold within small markets, with limited opportunity for growth.

In 2011, Catherine Shembilu founded Vikapu Bomba meaning 'fantastic baskets' and forever changed the landscape for the rural women weavers of Iringa and Njombe. What started as a simple gesture to support a friend has evolved into a thriving social enterprise, uplifting over 300 rural women while introducing the world to the timeless art of Tanzanian basket weaving.

The Genesis of Vikapu Bomba

Catherine's journey began with a simple request. While working as a counseling field student at Ilembula Hospital in Makambako, Njombe, she met Liisa, a Finnish volunteer psychiatrist. After returning to Finland, Liisa expressed her desire to buy handmade items from Tanzanian women to support their craftsmanship. Among her requests were the traditional woven baskets from Iringa, which she had admired during her visits to the region.

Catherine set out on a mission to purchase the baskets in bulk, initially sourcing them from the local marketplace in Iringa. But soon, she noticed inconsistencies in the baskets' design, size, and quality. This realization sparked a desire to improve the standards of these handmade products, not only for the buyers but also to ensure the weavers could create a sustainable income from their craft.

A Turning Point in Kilolo

Catherine's quest for better quality baskets led her to Kilolo, a village known for its skilled artisans. There, she met Atweluche, a talented weaver, and proposed buying baskets directly from her on the condition that she would rally other women to join the effort. Atweluche informed Catherine that many women in the village had stopped weaving due to a lack of consistent buyers.

Undeterred, Catherine agreed to pay for 50 baskets to be woven over three months, with payment upon completion. Three months later, when Catherine returned to Kilolo, she discovered that only six baskets had been completed, as the other women had doubted her return. Catherine, however, paid the agreed upon price per basket, three times the market price to honor her commitment and encourage participation.

A Ripple Effect of Empowerment

Catherine's payment ignited a ripple effect in the village. Women who were once skeptical about the business began to see the potential for earning a sustainable income. The number of weavers in the village grew from 6 to 45, marking the start of Vikapu Bomba's transformation into a thriving enterprise. The enterprise's mission was simple but impactful: to provide rural women with sustainable income opportunities through their craft,



improving their livelihoods and empowering them to achieve financial independence.

Global Expansion and Recognition

What began as a small scale operation in Kilolo quickly expanded beyond the borders of Tanzania. Vikapu Bomba's products began attracting the attention of buyers in international markets, and Catherine sought to connect the weavers directly with customers through visual profiles on the baskets, creating a deeper connection between the artisans and their buyers.

In 2017, Catherine made the bold decision to quit her job and focus full-time on Vikapu Bomba. With her dedication and the support of a passionate team, Vikapu Bomba showcased its products at prestigious trade shows,



including the NY NOW Summer Trade Show in New York and the Artisan Soko International Trade Show in Nairobi. Their products gained global recognition, culminating in a feature on Netflix's The Home Edit in 2023.

Investing in Social Impact and Sustainable Growth

Vikapu Bomba's success caught the attention of investors, and in 2023, the company was awarded a USD 100,000 grant by the US African Development Foundation (USADF), following a competitive selection process among over 250 applicants. This investment allows the company to expand production capacity, improve quality standards, and increase the number of women benefiting from the project.

Vikapu Bomba now exports to over 20 countries, including the US, UK, Kenya, Finland, Dermanrk and South Africa. By elevating the role of women in rural communities and giving them access to sustainable income through

their craft, Vikapu Bomba has created a model for social entrepreneurship that blends profitability with positive social impact.

A Vision for the Future

Catherine's vision for Vikapu Bomba is clear: to continue expanding the reach of Tanzanian handwoven baskets, bringing these beautiful creations to new markets and improving the lives of the artisans who create them. With strong potential for growth, both domestically and internationally, Vikapu Bomba is an excellent opportunity for investors who want to support a business that combines financial sustainability with social responsibility.

As the world increasingly values ethical, sustainable, and socially conscious businesses, Vikapu Bomba stands as a shining example of what can be achieved when entrepreneurs harness the power of tradition, innovation, and community.



Vikapu Bomba Company LTD, P. O. Box 770, Iringa, Tanzania,
Mobile: +255 759 316 210 **Email:** vikapubomba@gmail.com
Website: www.vikapubomba.com

SECTION NINE

TIC EVENTS

INAUGURATION OF THE NJOMBE OFFICE

In a bid to extend TIC's outreach, the Centre has established an office in the metropolitan of the Njombe region. This office will serve the newly created Nyasa Zone covering part of the southern highlands and southern areas of Tanzania. It will be serving the southern regions of Iringa, Mtwara, Njombe, and Ruvuma.

The official opening of the new office was done on March 24th 2025 by the Honourable Kitila Alexander Mkumbo (MP), Minister of State, President's Office, Planning and Investment. The event was graced by the presence of the Regional Commissioner for Njombe Hon. Anthony Mtaka, Njombe Member of Parliament Hon. Deo Sanga, TIC Board Chairman Hon. Binilith Mahenge, TIC Executive Director Mr. Gilead Teri, Acting Regional Commissioner for Ruvuma, Regional Administrative Secretary for Njombe, and Acting Regional Administrative Secretaries for Iringa and Mtwara. In attendance were also district commissioners, heads of government institutions, investors from the zone, and chairpersons from the TCCIA, the CWT, and the TWCC.

In his speech, the Hon. Minister, President's Office, Planning and Investment commenced his speech by conveying greetings from the President of the United Republic of Tanzania, H. E. Dr. Samia Suluhu Hassan, to all investors and attendees. He expressed gratitude to the Regional Commissioner for Njombe for providing office space to the Tanzania Investment Centre. He acknowledged his

unwavering efforts to promote and facilitate investment in both Njombe and Tanzania as a whole. During his address, he highlighted the reforms initiated by the President of the URT to create a more conducive environment for business and investment in Tanzania. These reforms include the National Development Vision 2050 aimed at long-term growth, the unification of government institutions to enhance efficiency, and ongoing infrastructure projects such as roads and railways to enhance efficiency in transport and transportation. He also emphasized the need for TIC to ensure that all services offered at its headquarters are accessible at zonal levels as well.

Earlier in his introductory remarks, TIC's Executive Director expressed his sincere appreciation to all invitees for their presence. He provided a brief overview of the functions performed by the Zone office, which include issuing Certificates of Incentive within a 24-hour timeframe, assisting investors in securing land for their projects, facilitating partnerships, and providing necessary licenses, approvals, and certificates from governmental institutions, among other services. This presentation illustrates the usefulness of our physical presence in the newly created zone as we bring all these services nearer to the existing and prospective investors. Through our presence in the Nyasa Zone, TIC can provide aftercare services to investors while also keeping up the pace of promotion so that investors can register their projects and enjoy the fiscal and non-fiscal incentives offered by the Tanzania Investment Act (2022).



Leaders and participants during the official launching of TIC Nyasa Zone Office in Njombe Region



ALL INVESTORS

We invite all investors (Local and Foreign) with projects under the Tanzania Investment Centre (TIC), to reach out to our Zonal Offices through the provided contacts.

We are here to offer you prompt and close support for your Investment.

Eastern Zone (Dar es Salaam)

Dar es Salaam, Morogoro, Lindi & Coast Region

+255 767 271 887
+255 734 989 470

Lake Zone (Mwanza)

Mwanza, Shinyanga, Simiyu, Kagera, Geita & Mara

+255 657 364 042
+255 788 149 730

Central Zone (Dodoma)

Dodoma, Singida, Tabora & Kigoma

+255 784 771 773
+255 754 295 237

Northern Zone (Arusha)

Kilimanjaro, Arusha, Manyara & Tanga

+255 755 333 341
+255 713 331 005

Southern Highlands Zone (Mbeya)

Mbeya, Katavi, Rukwa & Songwe

+255 784 242 392
+255 755 974 907

Nyasa Zone (Njombe)

Njombe, Iringa, Ruvuma & Mtwara

+255 717 665 321
+255 756 637 480

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